

DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

PHILADELPHIA OFFICE
20 SOUTH FIFTEENTH STREET
ROOM 812

PHILADELPHIA, July 13, 1928.

To: Industrial Machinery Division.
From: Philadelphia Office
Subject: Report #278842A from Consul General at
Tientsin, China.

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE
INDEXED
FILE No. 723

China

In accordance with the suggestion in your letter of June 23 on the above subject, we communicated with Mr. Dudley Bartlett of the Philadelphia Commercial Museum, who thought that the best means of bringing this to the attention of Philadelphia exporters was through our own mailing list (which, incidentally, was in line with our own suggestion) inasmuch as the exhibits at the museum are largely of foreign products, methods of agriculture and manufacture.

CARDED

The Fisher Scientific Company, Pittsburgh, Pa., as well as the F. Weber Company of this city, seem to be quite interested in the proposition of displaying models and samples in the Tientsin College Museum, and we believe will take steps to have some of their equipment put on display.

We have not yet heard from any more companies but if we do I will let you know.

Edwin B. George

EDWIN B. GEORGE,
District Manager.

JJS:w

*Consul
China*

MHR

July 23, 1928.

To: Boston District Office.
From: Industrial Machinery Division.
Subject: Report #278842-A from Consul General at Tientsin, China.

12
35/WHR

Attached hereto find copy of report from the Consul General at Tientsin, China, dated March 30th, 1928, #278842-A.

It occurs to us that you might wish to take this matter up with a few of your contacts, some of whom might possibly be in a position to assist Father Bernard in obtaining models and other museum material which might be of value in this Tientsin institution.

It occurs to me that even photographs from some of these concerns, although of the character used in their advertising might still be acceptable material for this Tientsin institution and might prove effective in promoting American trade with China.

W. H. Rastall,
Chief, Industrial Machinery Division.

Chief, Industrial Machinery Division.

Forwarded:

Harold Dotterer,
Chief, District Offices Division.

Enclosure 51653

whr-d

July 28, 1928.

To: Detroit District Office.
From: Industrial Machinery Division.
Subject: Report #278842-A from Consul General at Tientsin, China.

12
35/WHR

Attached hereto find copy of report from the Consul General at Tientsin, China, dated March 30th, 1928, #278842-A.

It occurs to us that you might wish to take this matter up with a few of your contacts, some of whom might possibly be in a position to assist Father Bernard in obtaining models and other museum material which might be of value in this Tientsin institution.

It occurs to me that even photographs from some of these concerns, although of the character used in their advertising might still be acceptable material for this Tientsin institution and might prove effective in promoting American trade with China.

W. H. Rastall,
Chief, Industrial Machinery Division.

Forwarded:

Harold Dotterer,
Chief, District Offices Division.

Enclosure 51655

whr-d

July 31, 1928.

August 11, 1928

China

1-2
35/HR

Hon. Wilbur J. Carr,
Assistant Secretary of State,
Department of State,
Washington, D. C.

Dear Mr. Carr:

Attention: A-C/C

Under date of March 30th the Consul General at Tientsin
submitted a report #278842-A, in which he indicated that Father
Bernard was interested in collecting museum material for the
institution he hopes to establish in Tientsin.

Our Philadelphia Office has taken this matter up with a
number of contacts and now reports that the Fischer Scientific
Company, Pittsburgh, Pennsylvania and the F. Weber Company of
Philadelphia, have both shown a willingness to cooperate and
we believe will take steps to communicate with Father Bernard
directly and have some of their equipment put on display.
We are taking this matter up with a number of other American
firms and may have occasion to write further subsequently.

This school, established in 1862, was originally
devoted itself principally to instruction in French, along Continental
lines, but with the limited number of French firms in China with whom
students might be placed, and the limited field otherwise for French
instructed graduates, a change of policy has been adopted, and the
institution is hereafter to be conducted along British lines,
English being the major language.

Yours very truly,

F. J. Stevenson,
Liaison Officer.

If you are interested in the above, it is suggested that you
correspond direct with the American Consul General at Tientsin, or with
Father Henri Bernard, S. J., Rector, Hautes Etudes Industrielles et
Commerciales, Race Course Road, Tientsin, China, forwarding copies of
your descriptive literature and price lists. If you correspond direct
with the Rector of the above institution, a copy of your letter of
transmittal should be furnished the American Consul General at Tientsin.
This office would also be interested in being informed of any action
you may take in the matter.

Very truly yours,

F. L. Roberts,
District Manager.

AHL:CS

Copies to:

Eastman Scientific Corp

F. M. Sargent & Co

Standard X-Ray Co.

International X-Ray Co.

General X-Ray Corp.

DEPARTMENT OF COMMERCE
BUREAU OF MANUFACTURES
WASHINGTON

5-11-28

China

CHICAGO OFFICE:
ROOM 530
XXXXXX
38 So. Dearborn St.
Room 577

CHICAGO August 11, 1928
BOSTON

August 15, 1928.

Central Scientific Co.,
460 E. Ohio St.,
Chicago, Illinois.

To: Industrial Machinery Division -35/WHR

From: Boston District Office

Subject: Report #273342-A Attention: Export Department.

Gentlemen:

Please refer to your letter of July 28 on the above subject.

We have recently been informed of the desires of Hautes Etudes Industrielles et Commerciales, Racecourse Road, Tientsin, China, a higher industrial and commercial institution conducted by the French Catholic Mission, to obtain models, sample machine tools, testing apparatus, etc. for use in connection with courses of study and in the laboratories, workshops, and museum of that institution. It has occurred to us that even photographs, possibly of the character used in your advertising might be acceptable material for the Tientsin school, and would doubtless prove effective in promoting American trade with China.

We trust this information and data will be of assistance to

This school, established at a cost of about \$400,000 originally devoted itself principally to instruction in French, along Continental lines, but with the limited number of French firms in China with whom students might be placed, and the limited field otherwise for French-instructed graduates, a change of policy has been adopted, and the institution is hereafter to be conducted on American-British lines, English being the major language.

WHR

Harvey A. Sweetser
Boston District Manager.

If you are interested in the above, it is suggested that you correspond direct with the American Consul General at Tientsin, or with Father Henri Bernard, S. J., Rector, Hautes Etudes Industrielles et Commerciales, Race Course Road, Tientsin, China, forwarding copies of your descriptive literature and price lists. If you correspond direct with the Rector of the above institution, a copy of your letter of transmittal should be furnished the American Consul General at Tientsin. This office would also be interested in being informed of any action you may take in the matter.

AHL:CS

Copies to:

- Gaertner Scientific Corp
- E. H. Sargent & Co
- Standard X Ray Co.
- Acme International X-Ray Co.
- Victor X-Ray Corp.

Very truly yours,

F. L. Roberts,
District Manager.

CHICAGO
620 N. OHTO ST.
CONSULTY ENGINEERS CO.

BUREAU OF FOREIGN AND DOMESTIC COMMERCE

FILE NO. 125

China-

NEW ENGLAND OFFICE:
1801 CUSTOMHOUSE

BOSTON

August 15, 1928.

To: Industrial Machinery Division -35/WHR
From: Boston District Office
Subject: Report #278842-A from Consul General at Tientsin, China.

Please refer to your letter of July 28 on the above subject.

On August 3 we addressed letters to five universities in Massachusetts and one university in New Hampshire, requesting any available information or material they had for distribution and which we might forward to Father Bernard of Tientsin, China.

Inclosed is material which we received from Harvard University, School of Business Administration; Massachusetts Institute of Technology, and Holy Cross College.

We trust this information and data will be of assistance to Father Bernard in his present work.

Harvey A. Sweetser
Harvey A. Sweetser
New England District Manager.

WHR

Inclosure 29584

EFB-h

BUREAU OF FOREIGN AND DOMESTIC COMMERCE

China

NEW YORK OFFICE
734 CUSTOMHOUSE

NEW YORK August 17, 1928

B.F.D.C.
AUG 20 1928
2512

In reply refer to NY-10
Reference 35

To: Bureau, Washington - Industrial Machinery Division.
From: New York District Office.
Subject: Report #278842-A from Consul General at Tientsin, China.

Reference is made to the Bureau's letter of July 28 enclosing a copy of a report from Consul General at Tientsin, China, dated March 30, 1928, regarding the desire of the Hautes Etudes Industrielles et Commerciales, Tientsin, to secure models and other museum materials.

We referred this request to the National Association of Manufacturers, and they have advised us that a suitable paragraph will be put in the next issue of "American Industries" setting forth Father Bernard's desire.

James F. Hodgson
James F. Hodgson
District Manager.

VRS:KEG

MHR

CINCINNATI CHAMBER OF COMMERCE

INDEXED
FILE No. 723

China-

Foreign Trade Department
Cooperative Office
United States Bureau of
Foreign and Domestic Commerce

H. C. BLACKWELL
R. B. CRABBS
W. F. EBERLE
H. W. EDWARDS
H. J. GUCKENBERGER

DIRECTORS

G. W. HUSTON
J. M. HUTTON
G. M. KEARNS
WM. LICHT
H. W. MERKEL

L. T. MILNOR
C. J. NELSON
J. H. PHILLIPS
L. G. POCHAT
R. A. TAFT

B F. D. C.	AUG 20 1928	3512			
REC'D.					

Cincinnati, U.S.A.

August 18, 1928.

Mr. Walter H. Rastall, Chief,
Machinery Division,
Bureau of Foreign and Domestic Commerce.
Washington, D. C.

Report #278842-A from Consul General
at Tientsin, China.
Special Circular No. 748.

Dear Mr. Rastall:-

Enclosed, herewith, you will find
copies of letters from The American Tool Works
Company and from The National Marking Machine
Company on the above subjects, which are self-
explanatory.

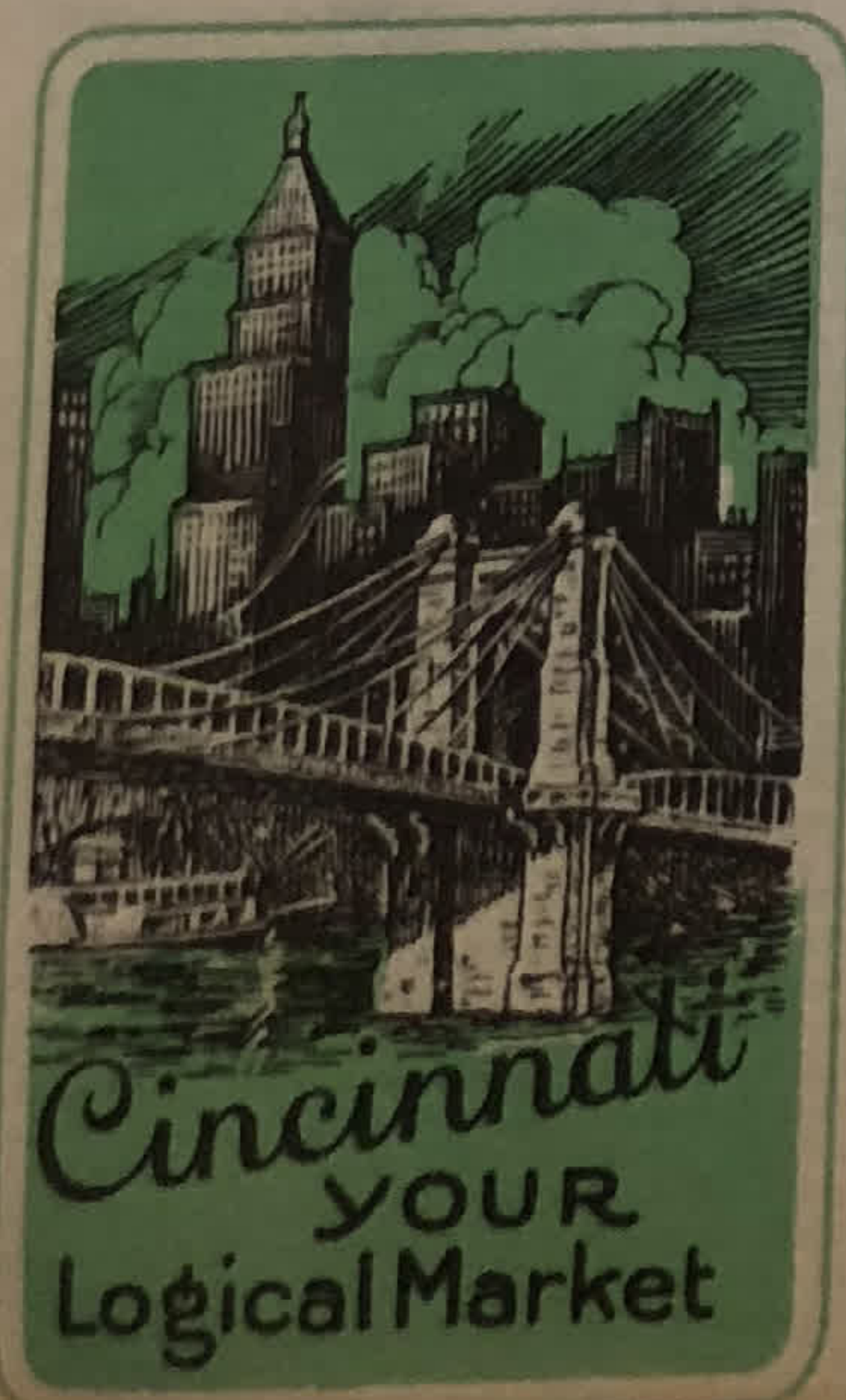
Very truly yours,

Malcolm M. Stewart
Malcolm M. Stewart, Manager,
Foreign Trade Department.

encl.

MMS:bcm.

Handwritten signature



Stewart - Chamber of Commerce - Cincinnati, Ohio.
THE AMERICAN TOOL WORKS COMPANY

Cincinnati, Ohio

August 15, 1928. ENCLOSURE

Rev. Henri Bernard, S.J. Rector,
Hautes Etudes Industrielles at Commerciales,
Race Course Road,
Tientsin, China

Dear Father Bernard:

Through the American Consulate General in
Tientsin and our own Chamber of Commerce we have learned
that you are conducting an industrial and commercial
educational institution and consequently would be interest-
ed in photographs and information on machine tools.

We accordingly take great pleasure in sending
you under separate cover a complete set of literature covering
our entire line, and hope that the material contained there-
in will be of value to you.

Wishing you success in your enterprise, we are,

Very truly yours,

THE AMERICAN TOOLS WORKS COMPANY

(Signed) D.W.Scott Alter, Director.

Cooperative Office
United States Bureau of
Foreign and Domestic Commerce
Chamber of Commerce
Cincinnati, . . . Ohio

FOREIGN TRADE DEPARTMENT
CINCINNATI CHAMBER OF COMMERCE
SUPPLIED BY

August 29, 1928.

Hon. Wilbur J. Carr,
Assistant Secretary of State,
Department of State,
Washington, D. C.

12
35/WHR

Dear Mr. Carr:

Attention: A-C/C

Referring again to Consular Report #278842-A, from the Consul General at Tientsin, in which he called attention to the desire of the Hautes Etudes Industrielles et Commerciales, Tientsin, China, to secure models and other museum material, we are glad to report that this matter has been reported to the National Association of Manufacturers who now report that a suitable paragraph will be put in the next issue of "American Industries" setting forth Father Bernard's desire.

We finally succeeded in getting the University of Detroit their latest catalogue setting forth the curricula of the College of Commerce and Finance. You will note that this bulletin does not set forth any list of text books which are used in the courses offered.

Yours very truly,
P. J. Stevenson,
Liaison Officer.

Rather than continue to go direct to individual manufacturers of machine tools, testing apparatus, etc., all of which is wanted by Father Bernard to use in connection with courses offered, it is suggested that an appeal be made direct to the National Machine Tool Builders' Association, 628 Providence Bank Building, Cincinnati, Ohio, by presenting the purposes back of it. It is very difficult for individual manufacturers to understand every angle of an appeal of this kind, and it is believed the above source would be more receptive to the appeal as made.

whr-3

WHR

Richard Stevenson
Richard Stevenson
For G. M. Butler
District Manager

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

INDEXED
FILE No. 723

China -

DETROIT DISTRICT OFFICE
607 FREE PRESS BUILDING
319 WEST LAFAYETTE BOULEVARD

DETROIT September 7, 1928.

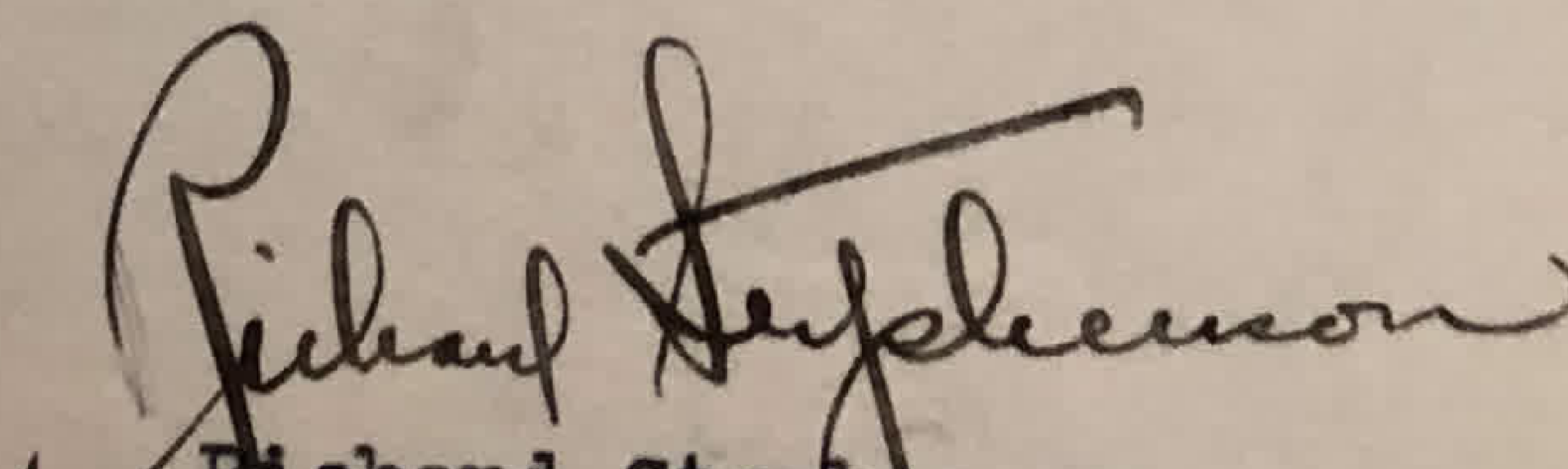
To: Industrial Machinery Division
From: Detroit District Office
Subject: Report #278842-A from Consul General at Tientsin, China

Since the receipt of your memorandum (35/WHR) of July 28 on the above subject we have endeavored without any considerable success to secure ~~not~~ only information ^{on curricula} from American colleges of finance, commerce and industry in this territory but as well laboratory or museum material, which is desired by Father Bernard.

We finally succeeded in obtaining from the University of Detroit their latest catalogue setting forth the curricula of the College of Commerce and Finance. You will note that this bulletin does not set forth any list of text books which are used in the courses offered.

Rather than continue to go direct to individual manufacturers of machine tools, testing apparatus, etc., all of which is wanted by Father Bernard to use in connection with courses offered, it is suggested that an appeal be made direct to the National Machine Tool Builders' Association, 826 Providence Bank Building, Cincinnati, Ohio, by presenting the purposes back of it. It is very difficult for individual manufacturers to understand every angle of an appeal of this kind, and it is believed the above source would be more receptive to the appeal as made.

WHR


Richard Stephenson
For O. M. Butler
District Manager

September 17, 1928.

To: Detroit District Office.

From: Industrial Machinery Division.

Subject: Report #278842-A from Consul General at Tientsin, China.

12
 SS/MR

Your letter of September 7th, enclosing catalog from the University of Detroit in response to our request of July 28th on the above subject, has duly come to hand.

I appreciate your efforts your office has made to secure material for this Tientsin institution and advise that we have sent the University's catalog to the State Department for forwarding to the Consul General.

I note your suggestion that we get in touch with the National Machine Tool Association and shall be glad to following this suggestion out.

W. H. Rastall,
 Chief, Industrial Machinery Division.

Forwarded:
 Harold Dotterer,
 Chief, District Offices Division.

lpd

DEPARTMENT OF COMMERCE

INDEXED
FILE No. 723

China -

September 17, 1928.

12

25/28

Hon. Wilbur C. Carr,
Assistant Secretary of State,
Department of State,
Washington, D. C.

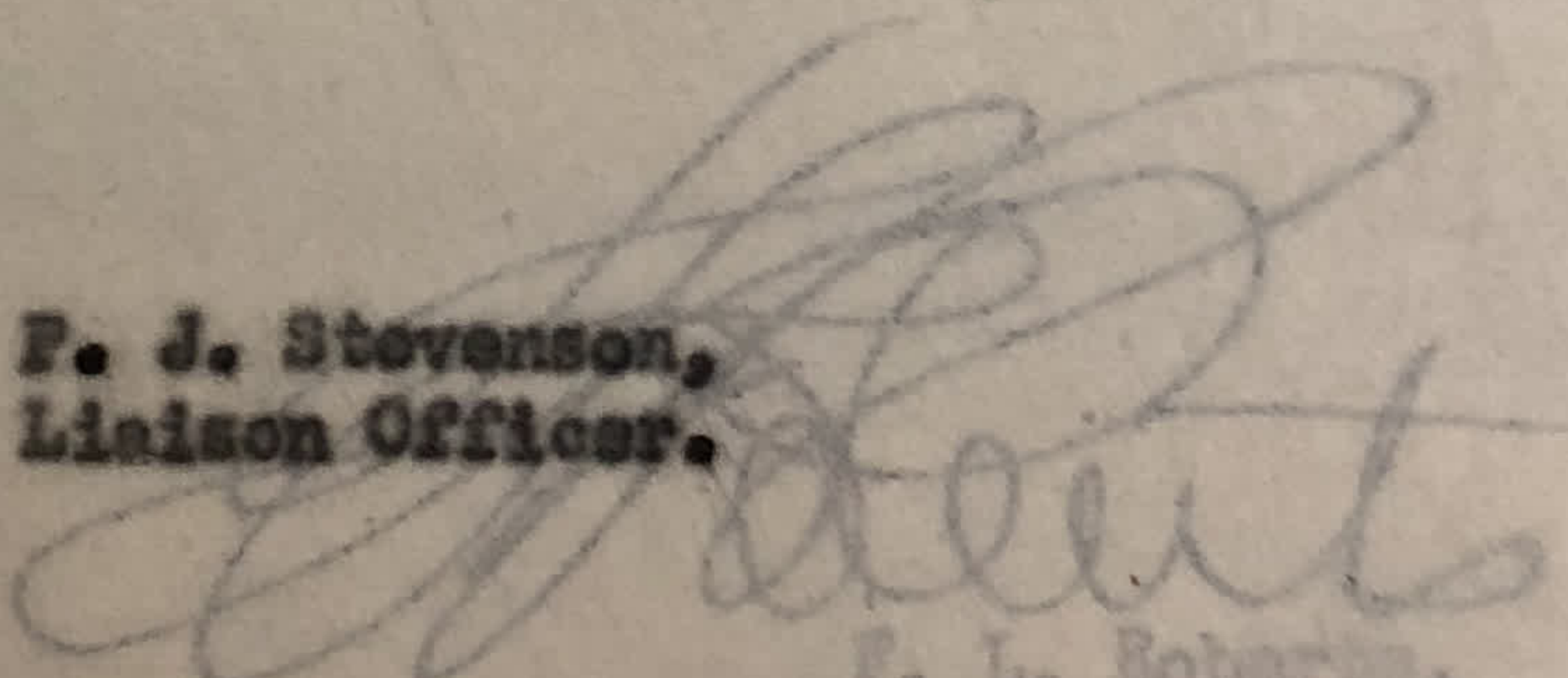
Dear Mr. Carr: A-C/O- Report #A-278842 from Consul General at Tientsin, China.

Referring again to the Consular Report #A-278842 from the Consul General located at Tientsin, China, requesting models and other museum material which might be of value to Father Bernard in his Tientsin institution, I take pleasure in enclosing the latest catalogue of the University of Detroit. This catalog sets forth the curricula of the College of Commerce and Finance.

However, you will note that this bulletin does not set forth any list of text books which are used in the courses offered, but we are forwarding it to you and ask that you pass it along to Father Bernard as it may prove of value to him.

Yours very truly,

F. J. Stevenson,
Liaison Officer.



F. L. Roberts,
District Manager.

Enclosure 69150

1pd

WHR

DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

CHICAGO OFFICE
38 SOUTH DEARBORN STREET
ROOM 577

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE
INDEXED
FILE No. 723

CHICAGO September 21, 1928

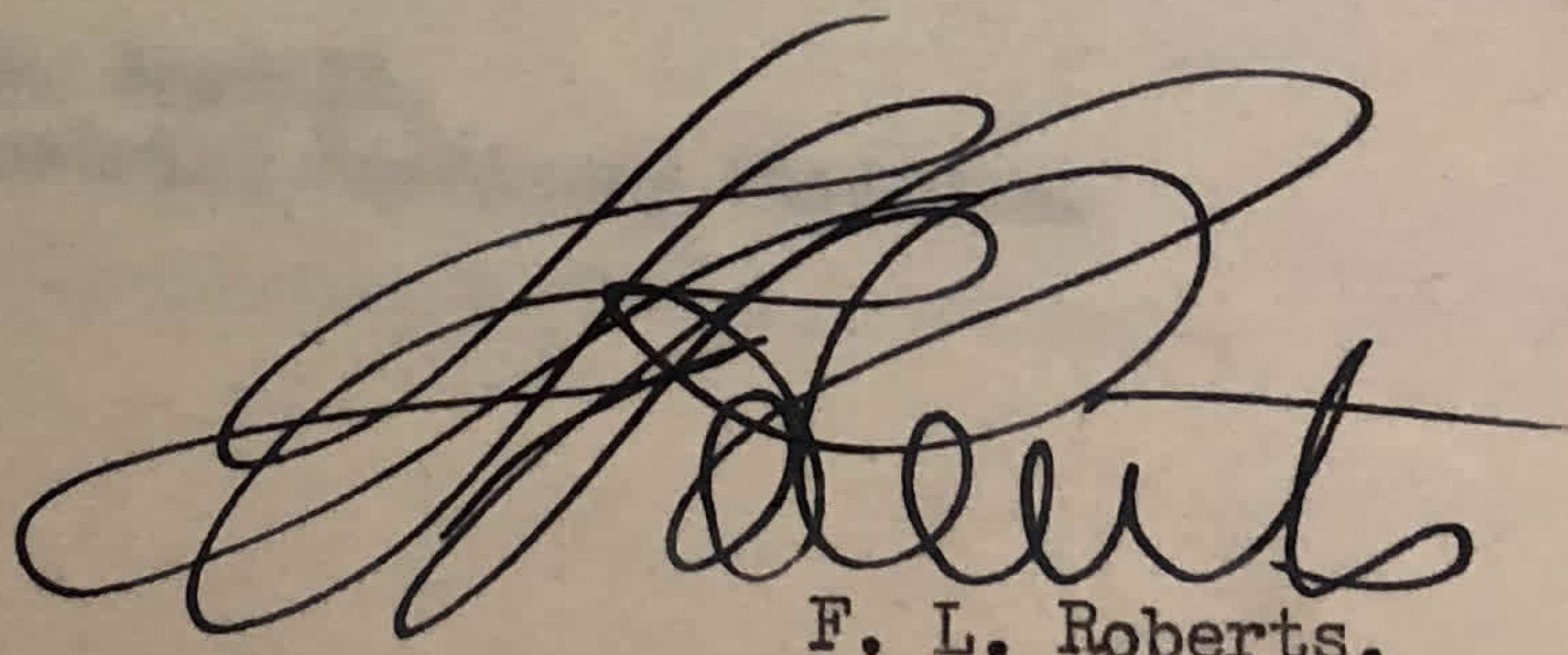
China

To: Industrial Machinery Division.
From: Chicago District Office.
Subject: Report #278842-A - from Consul General, Tientsin, China.

Please refer to your letter of July 28 informing us of the desires of the Rector of Hautes Etudes Industrielles et Commerciales, Racecourse Road, Tientsin, China, to obtain models, sample machine tools, testing apparatus, etc., for use in connection with the course of study prescribed by that institution.

This data was immediately called to the attention of twenty-four ~~interested~~ firms in this district. To date eight concerns have informed us that they have written either to the Rector of the Tientsin school or to the American Consul General in that city.

Should any additional information be received we will again communicate with you.



F. L. Roberts,
District Manager.

AHL:HM

WHR

September 27, 1928,

12
36/WHR

Hon. Wilbur J. Carr,
Assistant Secretary of State,
Department of State,
Washington, D. C.

Dear Mr. Carr: Subject: Consular Report #278842-A
From Consul General at Tientsin, China.

Would advise that under date of September 21st, our Chicago Office reports that they called the request of the Rector of Hautes Etudes Industrielles et Commerciales, Race-course Road, Tientsin, China, for models, sample machine tools, testing apparatus, etc. for use in connection with the course of study prescribed by that institution, to twenty-four American firms in that district.

To date, eight of these companies have indicated they have written either to the Rector of this Tientsin school, or to the Consul General. We hope that this cooperation is proving effective.

Yours very truly,

Cordially yours,

W. M. Rastall,
Chief, Industrial Machinery Division.

wh-d

INDEXED
FILE No. 723

SPECIAL CIRCULAR NO. 104 - DIVISION OF REGIONAL INFORMATION

January 26, 1929.
AN INDUSTRIAL MUSEUM AT SWATOW, CHINA

(S. A. Eckman, Far Eastern Section.)

Department of Agriculture,
Washington, D. C.

China
INDEXED
12
ES/WHR

Gentlemen: Subjects: Hautes Etudes Industrielles et Commerciales; Request for Information on American Colleges of Finance, Commerce & Industries, Tientsin, China.

Those Chinese who are off the beaten path in China are fast awakening to the many advantages which modern industrial implements and machinery offer in the way of the... Electric plants, waterworks, road building, and a large quantity of various modern implements... the greater effort in the introduction of machinery applied to the larger centers of China's industrial areas. In the more isolated areas, foreign consuls frequently are the sole introducers of modern equipment, and foreign missionaries in various parts of the country have taken the initiative in introducing modern schools. The American Consulate, Tientsin, China has been approached by the Reverend Father Augustin Bernard, S. J., President of the above school, who is anxious to develop a collection of models, exhibits, etc., illustrating manufacturing processes for the guidance not only of his students, but of local commercial interests. He understands that your Department has exhibit cards showing the raw product, photographs of manufacturing processes, and samples in the form of the semi-manufactured and finished product, which can be used for such purposes.

I will appreciate it very much if you will advise whether you would be in a position to furnish the above school with material of this general character.

Cordially yours,

W. H. Rastall,
Chief, Industrial Machinery Division,

Models Desired

Models of modern industrial plants and machinery are very much desired by the Institute, as the people of Swatow show an intense interest in all lines that touch upon the development of commerce and industry. The peasants of the Swatow area, according to Dr. Speicher, could produce thousands of tons of paper pulp made from bamboo, and a small model showing the foreign methods of making paper would be of great interest. Another need is the model of a flour mill, as the native flour is gritty and unclean. Models of silk and cotton-spinning machinery, of farm machinery and implements, modern methods of making pottery and glassware, small models of mines, aircraft, ocean steamers and other freight transportation, would also be of great benefit toward the advancement of their ultimate employment in the area.

Swatow is a seaport located about 175 miles northeast of Hong Kong and 600 miles southeast of Shanghai. It was opened to foreign trade by the treaty of 1842. Early traders added to their profits by carrying emigrant coolies from

(over)