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March 31, 1932.

To: Hong Kong Office.
From: Shanghai Office.
Subject: Tramway Construction.

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Following is extract taken from A. Bland Calder's itinerary report requesting information from Hong Kong which is self explanatory:

"Mr. Williams J. Beatty, Foreign Sales Manager, The J.G. Brill Company, Philadelphia, manufacturers of street cars (trams), trolley busses (trackless trams), and gasoline rail cars (rail motor cars), are represented by Andersen, Meyer & Company. Mr. Beatty knows the personalities selling railway equipment in China pretty well, including George Spengler, F. M. Titus, and others. He asked about the Kwangtung Yueh-han line in South China concerning which there have been some inquiries for such equipment as his concern manufactures, but unfortunately I could give him no information as to the status of that line or the prospects for business. Shanghai office, please ask Hong Kong office to send forward such information as it can."

John J. Ehrhardt
Trade Commissioner

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