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REPRODUCTION COPY

Shanghai, 1932.
January 26, 1932.

Fayette W. Allport, Esquire,
American Commercial Attache,
5 Rue de Chaillot,
Paris, France.

531.3

Dear Mr. Allport: House Hotel,

Motorcycles.

One of our American contacts, Mr. R. W. Squires, 52 Nanking Road, Shanghai, who acts as manufacturers representative, purchased some French pacemaking motorcycles in France about one year ago. As a result of the Velodrome, in which they were to be used, going bankrupt, he has been unable to dispose of them in this area. The machines have been sent back to France and he has requested this office to see if it is possible for you to assist him in securing someone in Paris who would be able to sell these machines and take care of his interests. The five cases of motorcycles have been reshipped to Paris and are in the care of Banque National de Credit. Any firm that is interested can apply to the bank for full information and if they desire to take over the machines, the bank will make arrangements to secure the documents.

The machines were originally purchased from the Compagnie Pahlay, 99 Av. des Champs-Elysees. Three of the machines are in their original cases and have not even been opened for inspection by the Chinese Maritime Customs and the other two have been used very little and are in exceptionally good order. The original value of the five machines was Francs 63,800. Mr. Squires is of the opinion that by putting a limit of Francs 40,000. he will be able to dispose of them quickly. He will allow a commission to the agent for handling the machines for him. The bank mentioned above has been instructed to allow inspection of the machines and to deliver to the buyer against payment.

We would appreciate anything that you can do to assist Mr. Squires in handling this situation. We realize that it is not an American product involved but it is American interests and we are calling on you to see if you are in a position to assist him. We have been further informed by Mr. Squires that machines used for pacemaking are not made in the United States.

Yours very truly,
Alice V. Giovanni,
H. D. Robison,
Trade Commissioner.

Inclusses 46773
(Check for \$150 & 165)
HDR:DK.