

WATERBURY, CONNECTICUT
SCOVILL MANUFACTURING COMPANY

TELEPHONE
WORTH 2462

CABLE ADDRESS: SCOVILL, NEW YORK
CODES: BENTLEY'S
A. B. C., FIFTH EDITION, LIEBER'S
WESTERN UNION

EXPORT DEPT.
280 BROADWAY

NEW YORK

July 19th, 1924

B. F. D. C.	JUL 21 1924	31	32	12
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Bureau of Foreign & Domestic Commerce
Washington, D. C.

Gentlemen:

We have been selling Safety Pins in the Cuban market for a great many years. In the last two months we have received inquiries from local exporters for quotations on pin wire for manufacturing Safety Pins. We are aware that they are manufacturing pins in the city of Havana and considering the inquiries for the Safety Pin wire, we are inclined to believe that they now intend to manufacture Safety Pins also. In that event, of course, it would mean a vital blow to our Safety Pin business.

In view of the above, it occurred to us to ask the Department to assist us in obtaining some information in regard to this subject. If they actually do intend to manufacture Safety Pins, we may be in a position to meet the situation accordingly.

If you can offer us any assistance, the same will be greatly appreciated.

yours very truly,

C. J. Gaffe
Manager Export Dept.
A.P. *Per L.C.*

CJJ/LC

July 24, 1924.

Oakville-American Pin Division,
Seovill Manufacturing Company,
280 Broadway,
New York City.

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Attention: Mr. C. J. Jaffe.

CARDED

Gentlemen:

I have for acknowledgment your letter of July 19 concerning inquiries which you have received from Cuba for safety pin wire. Recent general and special reports from our Havana office have made no mention of the fact that any Cuban firm has started the manufacture of safety pins. I have referred your letter to this office asking for such information as it is able to supply.

Very truly yours,

L. Becker,
Chief, Iron and Steel Division.

mhb:mk

L. Becker,
Chief, Iron and Steel Division.

Forwarded:

Latin American Division
mhb:mk

July 23, 1924.

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Mr. G. A. Livengood, Trade Commissioner,
Horter Building 311,
Obispo 7,
Habana, Cuba.

Dear Mr. Livengood:

I received the following letter from the Oakville-American Pin Division, Scovill Manufacturing Company of Waterbury, Connecticut:

"We have been selling safety pins in the Cuban market for a great many years. In the last two months we have received inquiries from local exporters for quotations on pin wire for manufacturing safety pins. We are aware that they are manufacturing pins in the city of Havana and considering the inquiries for the safety pin wire, we are inclined to believe that they now intend to manufacture safety pins also. In that event, of course, it would mean a vital blow to our safety pin business.

In view of the above, it occurred to us to ask the Department to assist us in obtaining some information in regard to this subject. If they actually do intend to manufacture safety pins, we may be in a position to meet the situation accordingly.

If you can offer us any assistance, the same will be greatly appreciated."

Will you be good enough to advise if you know of any firms in Cuba who have started manufacturing safety pins?

Very truly yours,

L. Becker,
Chief, Iron and Steel Division.

Forwarded:

Latin American Division.
mhb:nlk

OFFICE OF COMMERCIAL ATTACHÉ
AMERICAN EMBASSY
HAVANA, CUBA

DEPARTMENT OF COMMERCE

BUREAU OF FOREIGN AND DOMESTIC COMMERCE

B.F.D.C.

3 SEP 1924

REC'D

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August 29, 1924

Director,
Bureau of Foreign and Domestic Commerce,
Department of Commerce,
Washington, D. C.

Reference No. 32

Subject: Cuban Manufacture of Safety Pins.

Sir:

Reference is made to your letter of July 23, 1924, containing the inquiry on behalf of the Oakville-American Pin Division, Scovill Manufacturing Company of Waterbury, Connecticut, concerning the manufacture of safety pins in Cuba.

There is one company in Havana which manufactures pins, the Compania Industrial Alfilerera, Cepero 4, Havana. I have today called at the plant of this company and have observed that they are manufacturing ordinary pins and hairpins. An employee of the factory informed me that up to the present time they have not manufactured safety pins but he pointed to two machines for that purpose recently acquired and stated that it was the company's intention to begin the manufacture of safety pins. So far as we have been able to learn, this is the only establishment manufacturing pins in the Island.

I trust that this will fully answer the question of the Scovill Manufacturing Company.

Very truly yours,

C. A. Livengood

C. A. Livengood,
Trade Commissioner

In absence of the Commercial Attache.

CAL/EF

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September 5, 1924.

Oakville-American Pin Division,
Scovill Manufacturing Company,
280 Broadway,
New York City.

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Attention: Mr. C. J. Jaffe.

Dear Sirs:

With reference to your letter to this Bureau of July 19 and subsequent correspondence I am pleased to quote the following from a recent letter from Trade Commissioner C. A. Livengood, Habana, Cuba:

"There is one company in Havana which manufactures pins, the Compania Industrial Alfilerera, Cepero 4, Havana. I have today called at the plant of this company and have observed that they are manufacturing ordinary pins and hairpins. An employee of the factory informed me that up to the present time they have not manufactured safety pins but he pointed to two machines for that purpose recently acquired and stated that it was the company's intention to begin the manufacture of safety pins. So far as we have been able to learn, this is the only establishment manufacturing pins in the Island."

I trust that this information will answer your question.

Very truly yours,

L. Becker,
Chief, Iron and Steel Division.

mlk

Oakville Company
ESTABLISHED 1852
DIVISION SCOVILL MANUFACTURING COMPANY

*Makers of
Pins, Safety Pins, Wire and Metal Goods*

Waterbury, Conn. March 2nd, 1925.

- Reference No. 39

B.F.D.C.
REC'D
MAR 5 1925
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Department of Commerce,
Bureau of Foreign and Domestic Commerce,
Washington, D. C.

Dear Sirs:-

We acknowledge with thanks your letter of February 27th addressed to Oakville Company, enclosing copy of report received from the American Consul at Southampton, England, in regard to Office Pins. We are turning this over to our Export Department for immediate attention.

Yours truly,

Oakville Company
Division Scovill Mfg. Co.

Benjamin

BB-S

Do

I. W. STEWART
ESTABLISHED 1861
CONSOLIDATED SAFETY PIN CO.
INCORPORATED 1891.

CONSOLIDATED SAFETY PIN CO.
MANUFACTURERS OF

**SAFETY AND DRESS PINS
METAL NOVELTIES**

3405 AND 3407
MONTCLAIR

REFER REPLY TO

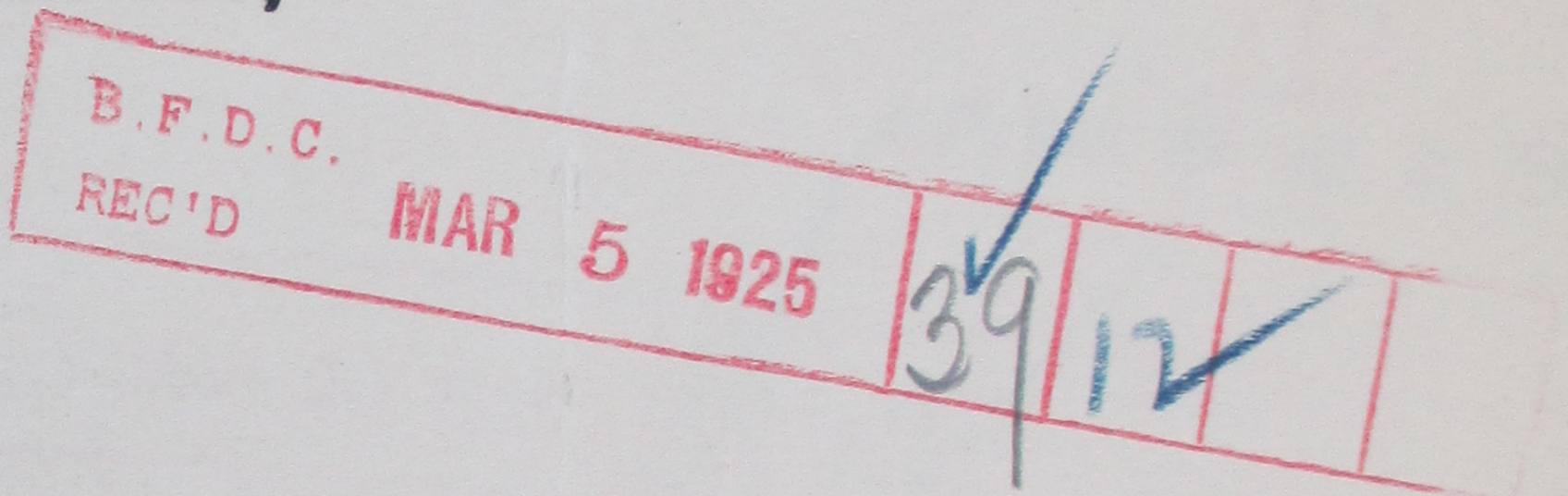
CABLE ADDRESS
"CONSAPICO"

EFC AJM

BLOOMFIELD, N.J., U.S.A.

March 3rd, 1925.

Mr. Warren L. Hoagland, Chief Specialties Division,
Department of Commerce,
Washington,
D. C.



Ref: 39.

Dear Sir:

Thank you for submitting to us information
contained in your letter of February 27th.
It is very complete.

We do not make straight pins, but the
Oakville Company, of Waterbury Conn., make
the pins referred to in the report of
Consul Savage.

Very truly yours,

CONSOLIDATED SAFETY PIN CO.

Earl F. Copp

Earl F. Copp
Manager

3-3-25.

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