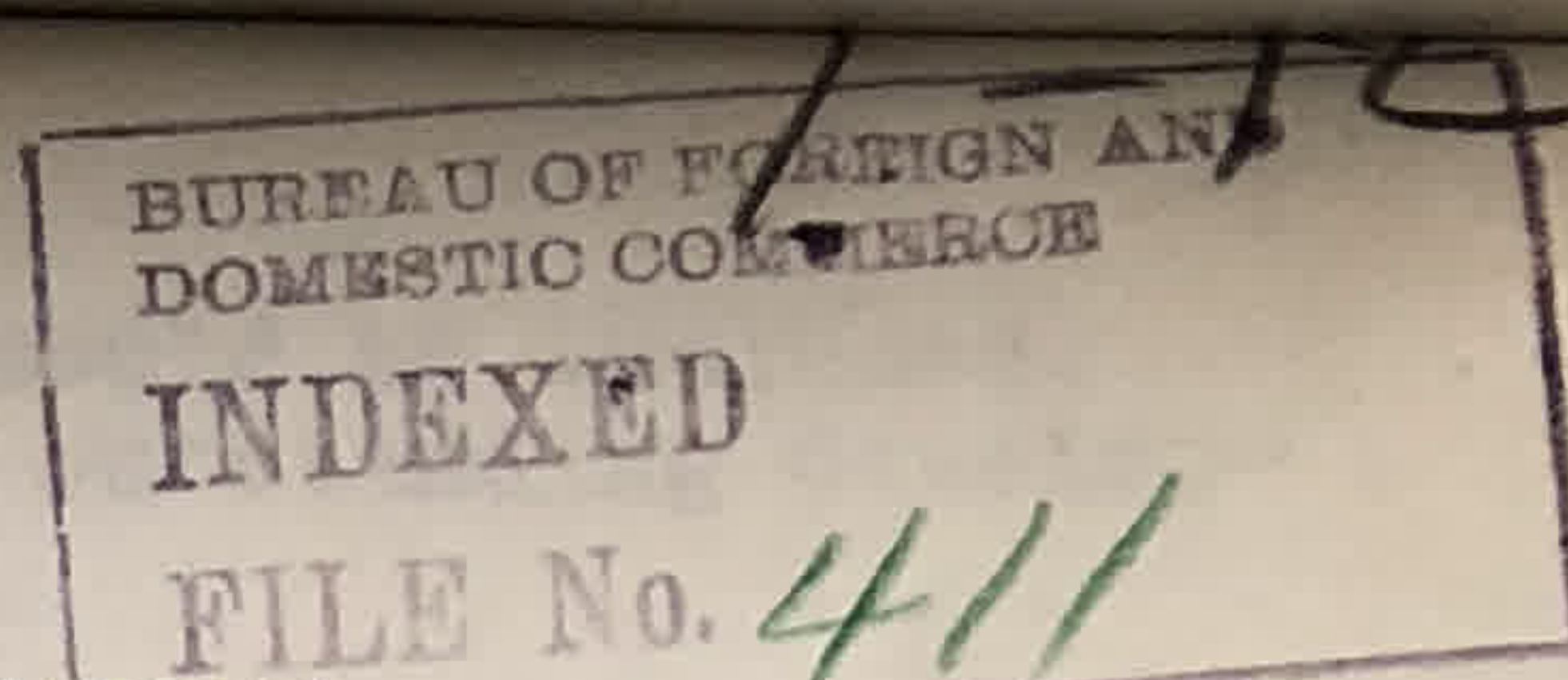


UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

OFFICE OF COMMERCIAL ATTACHÉ
3 CANTON ROAD
SHANGHAI, CHINA

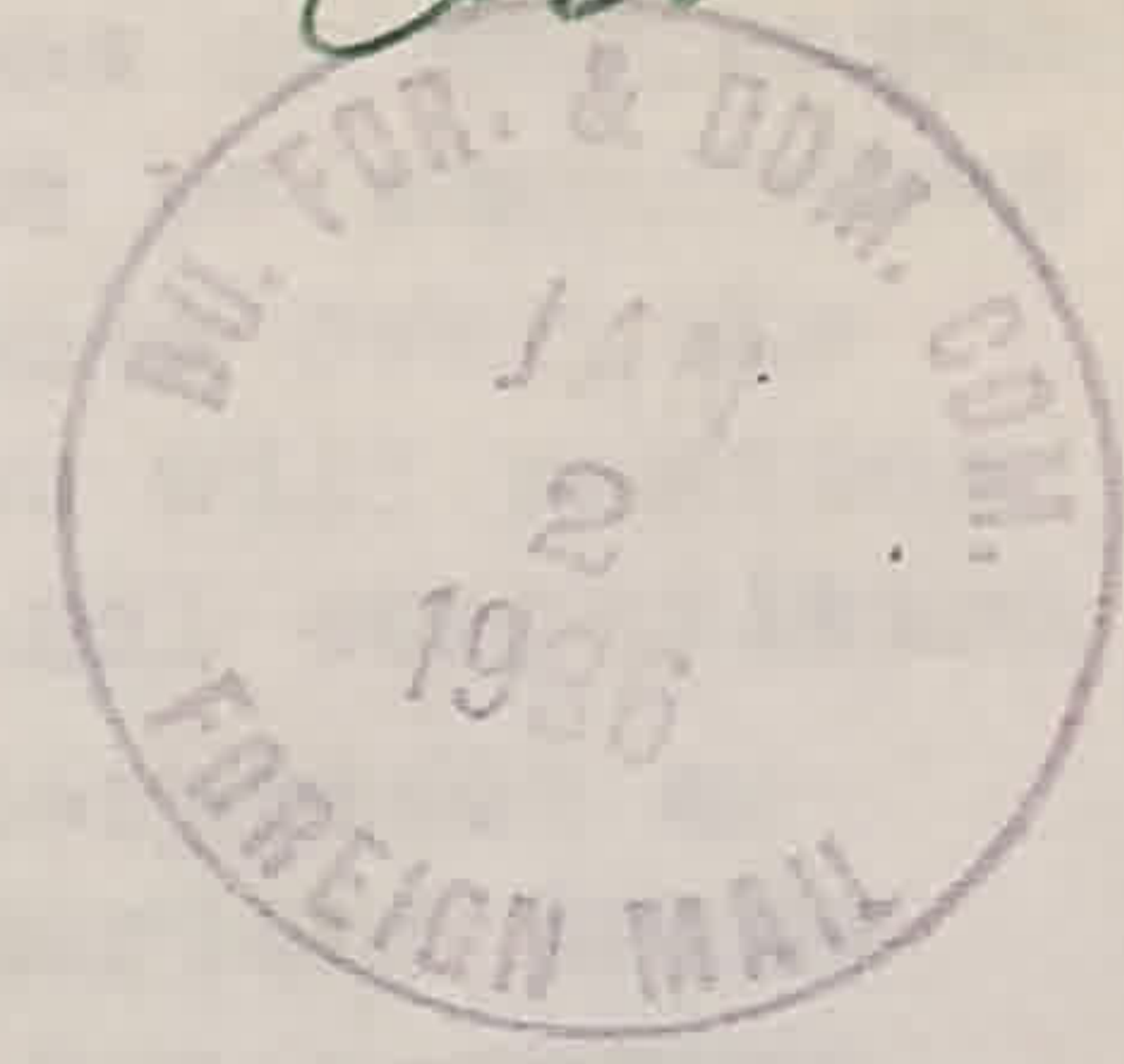
SHANGHAI



China

December 3, 1935.

This letter sent to Consular officers in
Hong Kong, Harbin, Mukden, Tientsin, Tsingtao,
Canton, Hankow, Amoy, Chefoo, Foochow, Swatow,
Tsinan, Yunnanfu, and Haigon.



Annual Report.

In accordance with Section 597 of Article XXVIII of Consular Regulations as amended by the Department of State's instructions of August 23, 1933, Diplomatic Serial No. 2342, the annual report upon commerce and industries will be prepared by the Commercial Attache. This instruction authorizes the Commercial Attache to call upon the various Consular officers for contributions. I am, therefore, depending upon your office for material for this report regarding the trade of your Consular district for the year 1935. Kindly arrange to have this material reach our Shanghai office not later than January 12, 1936. I suggest that preparatory to compiling this material, the detailed instructions of the Department of State on this subject to which I have referred to above be carefully perused. As usual we shall omit a January 1 China Monthly Trade Report, thus leaving time free for compiling the annual review. We plan, as we did last year, to make a short digest of your annual report for use in the China Monthly Trade Report February 1 issue. As for your Consular district, I should like material dealing with the following topics:

- (1) General Business Conditions, including the outstanding political aspects and their influence on trade and industry.
- (2) Finance and Banking: This is a very important subject in light of the developments of the past year and should also embrace the credit and collection aspects.
- (3) Agriculture: Items of interest regarding principal crop yields for the year and the effects of this on the local economic situation.
- (4) Manufacturing and Construction: Any new developments along these lines, especially concerning new building construction and the installation of industrial plants will be of interest. A general resume covering the essential developments of the past few years so as to present the subject in perspective is especially important.
- (5) Transportation and Communications: This item should include railway, aviation and highway developments, also improvements in telegraphic and telephonic communications. A summary of

DEPARTMENT OF COMMERCE

OFFICE OF THE SECRETARY

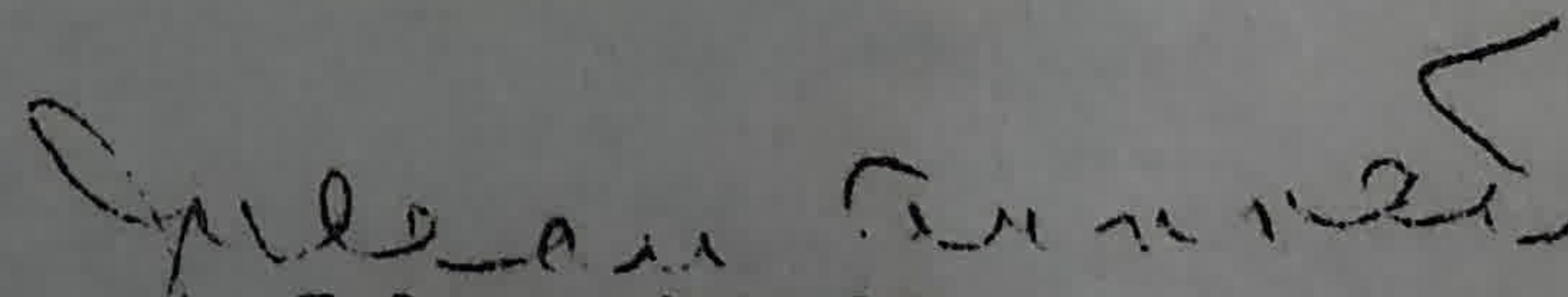
the shipping situation, where important, should be included. Regarding transportation, a summary of the outstanding developments during the past few years is desired.

- (6) Trade: In this connection the highlights in imports and exports, especially the reasons for unusual increases or decreases in any particular commodities, for the year should be summarized taking cognizance of the more important developments over the past few years. Naturally, in this connection you will mention any factors of outstanding interest in international competition and in the developments of Chinese industrial enterprises as affecting American trade. Also the effects on American trade of any changes in tariff or taxation schedules. Our manufacturers and exporters are, of course, especially interested in the outlook for the coming year in connection with this subject.
- (7) Conclusion or Summary: It will be very helpful if you could draft a 20 or 25 line summary covering the salient features of the material as above set forth in detail, indicating in a concise and comprehensive manner the outstanding developments for the year and a brief statement as to what appears to be the outlook for the coming year.

During the visit of the American Economic Mission to China, all members of the Mission expressed surprise regarding the great amount of reconstruction which has been done in China during the past few years, hence I suggest that the situation be viewed in perspective over a period of several years and so far as possible to do so, set forth possible future trends or prospects.

I assure you that I shall appreciate your helpful cooperation in this matter.

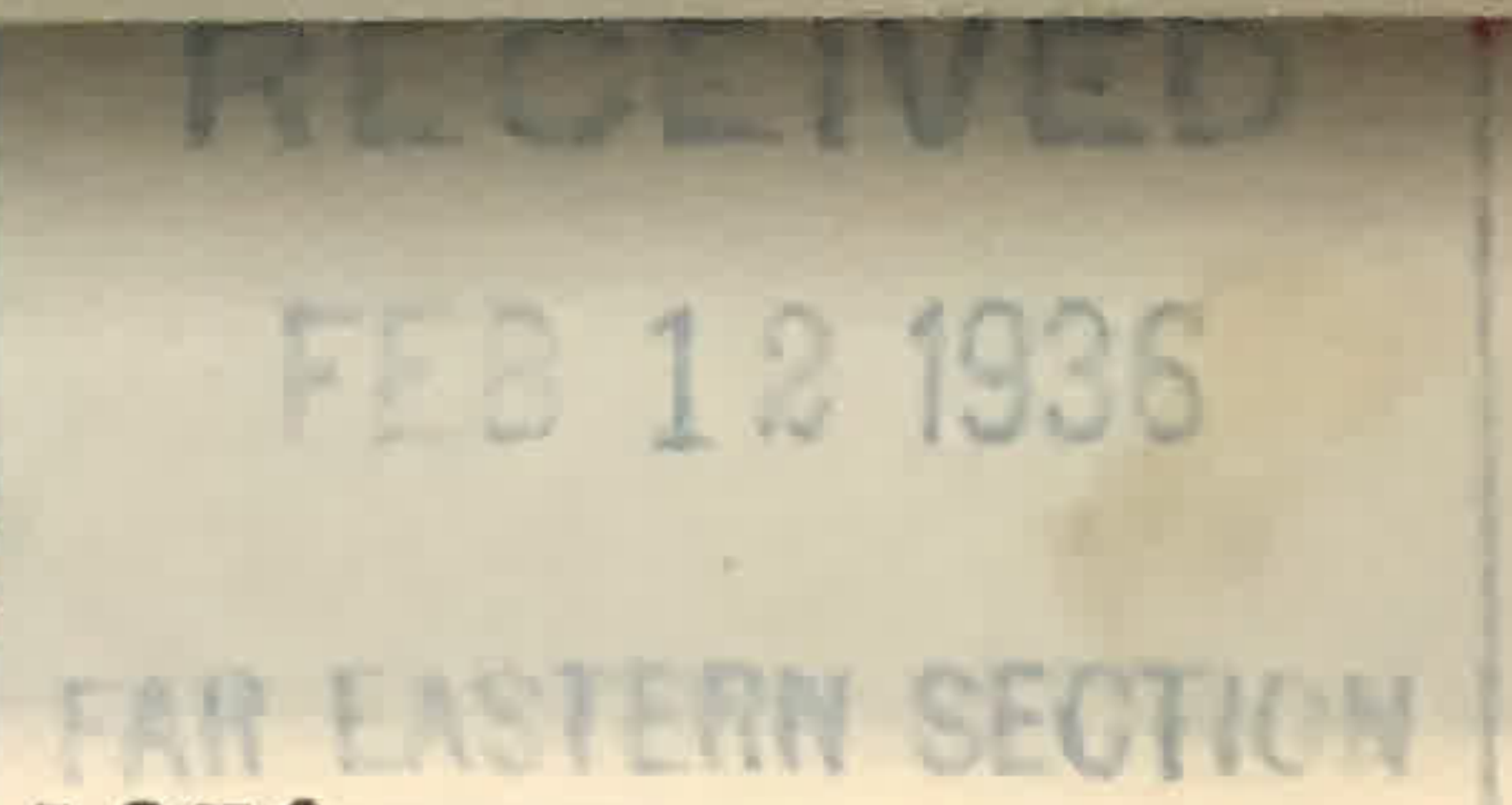
Sincerely yours,


Julean Arnold,
Commercial Attache.

OFFICE OF COMMERCIAL ATTACHÉ
3 CANTON ROAD
SHANGHAI, CHINA

SHANGHAI

January 20, 1936.



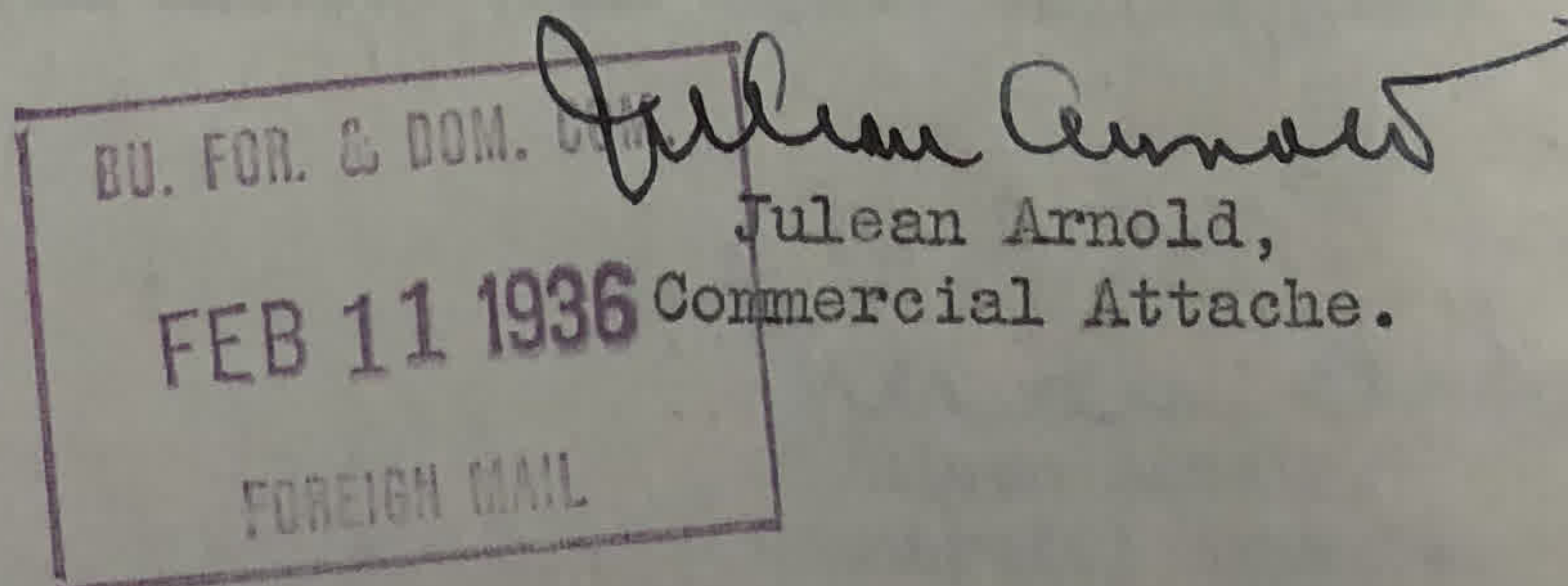
L-284

To: Chief, Far Eastern Section
From: Commercial Attache, Shanghai
Subject: Annual Trade and Economic Report for China

As a result of my suggestions to the Consular officers in this territory regarding the sort of material desired for the annual report, I received voluminous reports from each of the officers in question covering their respective districts. At the expense of much time and labor, I boiled these down in digest form so as to comprise a report of about 20 pages. In addition to these digests, I then made a resume of each of the digests, the resume embracing three pages. Our Shanghai report was prepared by Trade Commissioner Christopherson as also the digest of that report.

It occurred to me that on account of the regional aspect of the China situation, these digests serve a very useful purpose quite distinct from that of a comprehensive annual report. The resume of the digests incorporates the salient material for each of the regions involved, and in order that it may serve the most useful purposes it was deemed best to send to the Bureau a copy of the resume by radio. I trust you will find this material of sufficient value to warrant the time and thought which was required to put it into the form in which it appears in the report and the radio, copies of which have gone forth to the Bureau.

JA:ER



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OFFICE OF COMMERCIAL ATTACHÉ
3 CANTON ROAD
SHANGHAI, CHINA

COMMERCE

INDEXED

FILE No. *H 11*

SHANGHAI

February 3, 1936 *China*

L - 304

RECEIVED

FEB 27 1936

FAR EASTERN SECTION

To: The Director of the Bureau.
From: Commercial Attache Julean Arnold.
Subject: China Annual Economic Report.

We are sending to the Bureau via the diplomatic pouch leaving here today, 50 copies of our Annual Economic Report, comprising 65 pages and covering the topics as called for in our Department's reporting instructions. This report covers China, Manchuria and Hong Kong. Besides the copies necessary for the Departments of Commerce and State, a sufficient number has been sent to make possible furnishing each of our district offices with a copy for ready reference purposes. These should prove to be of special interest to our Pacific Coast offices.

There went forward in the diplomatic pouch which left here a fortnight ago, copies of my digests of the annual reports of fourteen consular officers in this territory. These reports embodied a total of 380 pages of typewritten matter. In addition, Trade Commissioner Christopherson prepared a report covering the Shanghai district. These 400 pages were reproduced in digested form in our February 1, 1936, Monthly Report, comprising 27 pages of typewritten matter. Thus, our Department has been furnished with a comprehensive digest of the regional surveys as well as my general report covering the entire territory. In these reports proper acknowledgment has been accorded to those who contributed material. The consular contributions were made in accordance with an outline as furnished by us. I take it the Bureau has been furnished with copies of these Consular Reports which will undoubtedly prove of interest and value in that they give more detailed treatments of the topics covered than it was possible to secure in the two comprehensive reports as prepared by our office.

BU. FOR. & DOM. COM.

FEB 25 1936

FOREIGN MAIL

Julean Arnold
Julean Arnold,
Commercial Attache.

JA:MB

Jpc

CROSS REFERENCE SHEET

NAME OR SUBJECT

FILE NO.

411 China

SEE

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FILE NO.

Ambassador criticizing certain documents prepared by Commercial Attache Arnold in connection with annual reports.

128.3 Peiping

DATE

February 24, 1936.