

RECEIVED BY THE DIRECTOR OF THE BUREAU OF FOREIGN AND DOMESTIC COMMERCE  
OCTOBER 13 1922

DEPARTMENT OF COMMERCE  
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

Address until:

Place:

In care of:

B. F. D. C.

16 NOV 1922

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Harbin, Manchuria.

October 13, 1922.

Director, Bureau of Foreign & Domestic Commerce,  
Department of Commerce,  
Washington, D. C.

Subject: North Manchurian Industrial Exhibition.

Dear Sir:

Y. M. Teltoft, the Harbin manager of the New York firm  
G. A. Bashkiroff & Company, addressed a letter to me relative  
to the industrial and commercial exhibition to be held in Harbin  
in 1923 and planned by the Chinese Eastern Railway, and asked  
assistance in bringing it before the proper authorities in  
the United States.

The Economic Bureau of the Chinese Eastern Railway under  
the directorship of Mr. I. Michailov is sending out the following  
letter relative to this matter:

"Commercial and industrial circles in North Manchuria  
have conceived the idea of organizing in Harbin an exhibition  
of American, Chinese, European and Japanese industrial and  
commercial wares.

"There can be no question regarding the necessity of  
such an exhibition. The long distances which separate the Far

Seems to  
Concern 19  
only  
E. J. D.

Manchuria

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East from the commercial and industrial centers of America and Europe on the one hand, and the necessity of a thorough acquaintance on the part of the district with these centers on the other hand, are the main reasons for this exhibition.

"It should not be forgotten that a return to pre-war conditions of industry is taking place under our eyes and the entire strength of thought which was engaged in providing arms and supplies to millions of troops is now turned to peaceful industrial effort and to price reduction and quality improvement of manufactures.

"What one single country can do in this respect is shown with sufficient strength by the last exhibition of Japan, which took place in the Spring of this year. The changed political and economic conditions of the various countries has forced them to seek new markets for their products. This necessitates new commercial and industrial relations and requires that population be made acquainted with the possibilities of the various countries.

"All this confirms the necessity and usefulness of this exhibition. Basing the request upon the above mentioned facts, and knowing your willingness in connection with the proposed exhibition, the Economic Bureau of the Chinese Eastern Railway with the consent and authority of the General Manager of the railway has the honor to come to you with the request that you raise the question regarding the exhibition among American firms, finding out

from them upon what conditions they would be willing to take part in the exhibition. The Chinese Eastern Railway on its part will take all measures to bring about the greatest possible participation of American, European and Japanese commercial and industrial enterprises in the exhibition.

"Very respectfully yours,

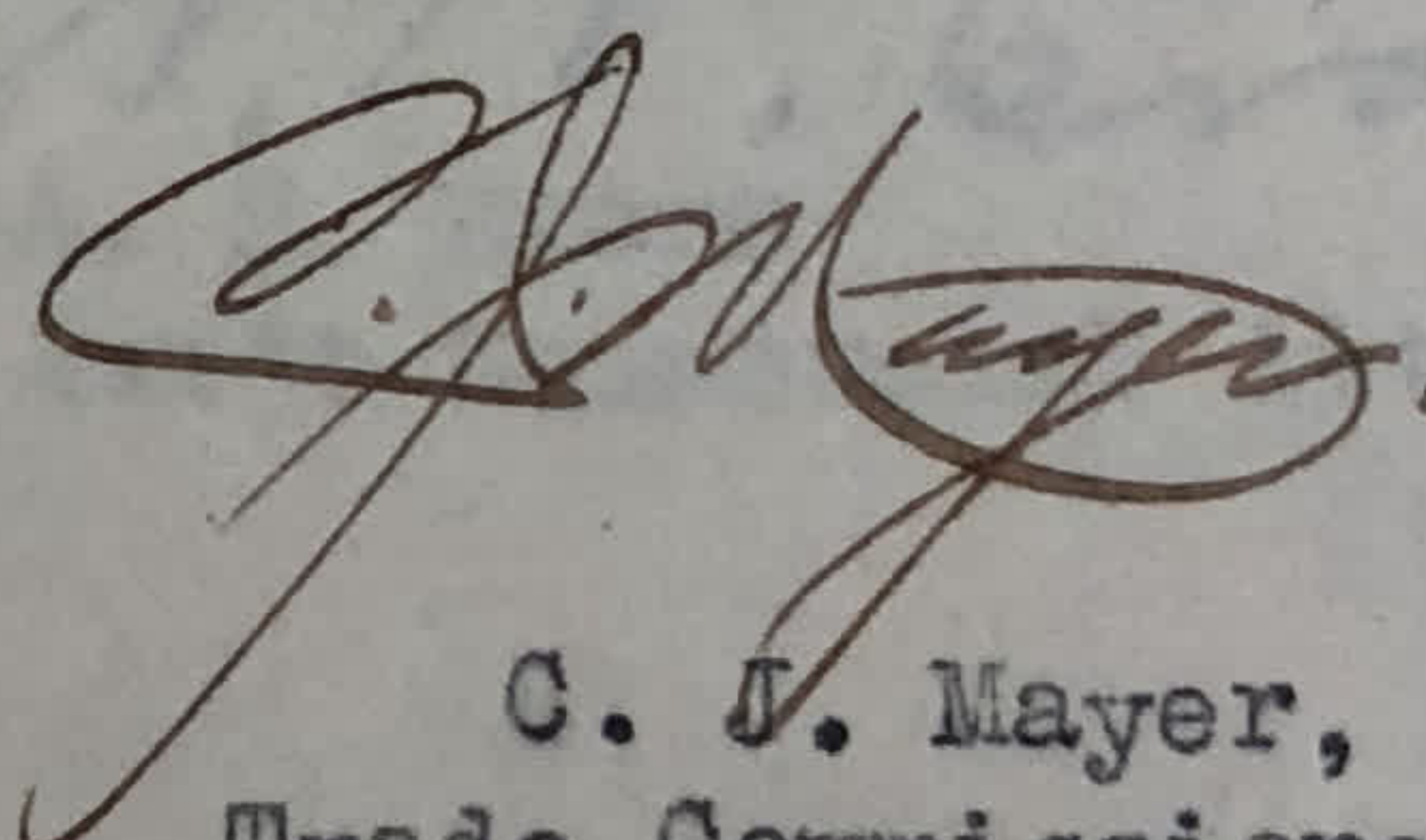
"ECONOMIC BUREAU OF C. E. R.

"By I. Michailov."

I would suggest that if the Bureau sees fit it bring this matter to attention by sending out the above information to chambers of commerce and other organizations in the United States which may be interested in North Manchurian trade. These organizations could carry on further correspondence with the Economic Bureau of the Chinese Eastern Railway in Harbin, Manchuria.

*Incl. in  
Conf. with  
Committee  
Res.*

Very truly yours,



C. J. Mayer,  
Trade Commissioner.