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UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

OFFICE OF COMMERCIAL ATTACHÉ
PEKING, CHINA

American Legation.
February 17, 1916

Subject: How China May Develop Her Foreign Trade.

Chief, Bureau of Foreign and Domestic Commerce,
Department of Commerce,
Washington.

COMMERCE
MAR 31 1916

Sir:

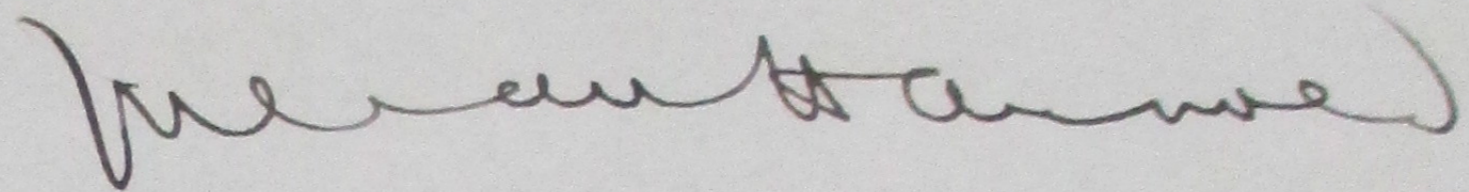
I enclose a copy of an address delivered by me before the student body of the Tsing Hua College, Peking, on February 12th. The College is comprised of students who are preparing for American colleges under the provisions of the return of the Indemnity Funds by the United States to China. There are nearly three hundred students in the College and it has a corps of American teachers who are American college graduates, so that the students are given a very thorough preliminary training before leaving here for the United States. The provision whereby the United States returned the \$11,000,000 indemnity to China with the understanding that the funds should be used for the preparation for and education in American colleges was indeed a brilliant stroke of business diplomacy, for these young men, after their training in the United States in our collegiate, technical and professional schools, return to China to occupy important positions in this country, in governmental, educational and civil capacities, and the influence which American institutions of learning and contact

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with American life have had upon these young men brings them back to China partial to things American. This influence cannot help but have a marvellous effect upon the attitude of the Chinese people toward American machinery and others of our products.

I take this opportunity here to recommend to the Bureau that the Tsing Hua College, Peking, be placed upon its mailing list for current publications.

Respectfully,



American Commercial Attaché.

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Enclosure: as stated.