

In reply to the letter of March 29, signed by Mr. Mears, which has just been received, regarding life insurance companies in China, I have to state that the errors in the list, particularly the omission of the Yangtze Insurance Company and the inclusion among foreign companies of the China Mutual were due to acceptance without proper checking of the list prepared at the request of this office by Tipper & Fenton, the chief insurance agency of North China. Hereafter I shall be more careful in checking up information furnished by others. I assumed that Tipper & Fenton knew more about insurance than I could learn, especially as I had recently dined with Mr. Fenton and had formed a high opinion of his knowledge of China.

It is rather curious that the stationery on which Tipper & Fenton's list was submitted bore the imprint of The China Mutual Life Insurance Company. I fancy that they meant it was foreign to Tientsin, where the list was prepared.

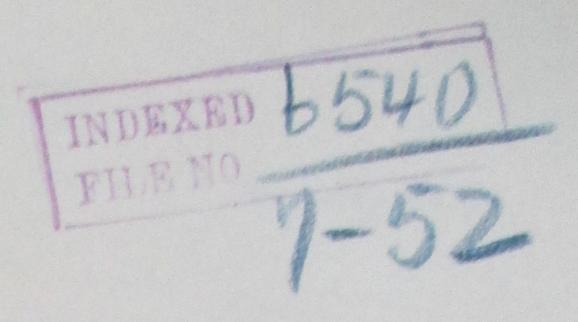
I have now to request that you add to the list as submitted by me the Yangtze Insurance Company of Shanghai and include the China Mutual among the native companies, also that you add the following to the list:

Foreign Life Insurance Companies:

Agents.

The Phoenix of London Assurance Co. Ltd. Commercial Union Assurance Co. Ltd. Federal Life Assurance Co. of Canada Royal Insurance Co. Ltd.

New York Life Insurance Co. Equitable Life Assurance Society William Little & Co.
Mustard & Co.
Gibb, Livingstone & Co.
C.J.G. Hill, res. sec.
Shanghai
Andersen, Meyer & Co.
The American Trading Co.



## Native Fire & Marine Insurance Companies:

Wah An Insurance Co. Ltd. (also life) Chinese Fire & Marine Insurance Co. Asiatic Union Fire & Marine Insurance Co. Ltd. Shai Wah Hsing Fire & Marine Insurance Co. Ltd. Hongkong Leen Tai Mutual Insurance Co. Ltd.

Native Life Insurance Company:

Shanghai Life Insurance Co., Ltd.

Po Ai Jen Shou Lien Pao So.

China National Life Insurance Co.

Yung I Lien Pao Shou Hsien Yu Hsien Kung Ssu.

Yung Kang Life Insurance Co. Ltd.

Yung Lung Jen Shou Pao Hsien Yu Hsien Kung Ssu

Regretting the error which I was led into by inexperience and undue reliance on outside "expert" information, I am,

Very truly yours,

Commercial Attache.

M. W. Juni

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Spectator Company, Insurance Publishers,
135 Williams Street,
New York, N. Y.

Gentlemen:

In response to your request for data regarding issurance companies operating in China, Mr. A. W. Ferrin, Commercial Attaché assigned to Melbourne, but temporarily at Peking, wrote you under date of January 21 on this subject. This letter was received about the middle of March and was promptly forwarded to you. We went over this list carefully and wrote to Commercial Attaché Ferrin on March 29 requesting him to revise this list. His reply, dated May 27, is enclosed herewith and we hope that this letter will reach you in time to amend the original list sent you.

Very truly yours,

Commercial Attaché Division.

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Enclosure 37984.