

1926

B.F.D.C. FEB 13 1926

CABLE ADDRESS
"AMCOMAT, PEKING,
CHINA"

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE
INDEXED
FILE No. 128

OFFICE OF COMMERCIAL ATTACHE
PEKING, CHINA

January 9, 1926.

(28-4)

Subject: Outstanding Questionnaires, Peking.

Director,
Bureau of Foreign and Domestic Commerce,
Department of Commerce,
Washington, D. C.

Sir:

I am in receipt of Mr. Eldridge's letter of November 5 enclosing list of outstanding questionnaires, according to their records with the Peking office as of October 31, 1925.

Our records show as follows:

1. A copy of Chinese Postal Guide - unable secure here; request forwarded to Shanghai.
2. Use of cork producte in the Orient, under inquiry.
3. List of dealers and importers specializing in Sale of Shoe Polish answered by letter March 27, 1925, to Columbus Polish Manufacturing Company.
4. Names and addresses of government officials with whom G. B. Corpn. may communicate for sale of spark plugs, answered Dec. 8, 1925.
5. Bassick Manufacturing Company wishes an agent for Alemite Products, answered Aug. 25, 1925.
6. Key Stone Grinder and Mfg. Co., answered Sept. 24, 1925.
7. List of Motion Picture "Fan" Magazines there are none here.
8. Photos of motion Picture Houses requested but unable to secure up to present.
9. Authorities for compiling Statistics on clearings and Entries Information forwarded Bureau Sept. 23, 1925, on Enclosure 10436.

Very truly yours,

A. H. Evans
A. H. Evans,
Assistant Commercial Attache'.

W/HCC

OUTSTANDING QUESTIONNAIRES OF THE SHANGHAI OFFICE AS OF OCTOBER 31, 1925.

SUBJECT	DIV.	DATE	COMMENT
Statistical info. for the Commerce Year Book	15	9/30/25	Not rec'd.
World automotive survey	19	10/8/25	Being handled by Peking
List of importers of American apples in China	22	10/22/25	Pending
Oriental Oil Corporation	22	10/8/25	Ans. Nov. 30
Sales Rep. for toilet preparations and soaps	22	8/26/25	Ans. Oct. 14
Shanghai market for lye	28	10/27/25	Pending
Name of Danish Vacuum Cleaner mfg.	29	8/19/25	Ans. Oct. 5
Info. on production of vegetable casein mfgd. in from soubean and use for adhesive.	30	9/29/25	Not rec'd.
Egg products industries in China	30	11/4/25	Ans. Dec. 14
Peerless Confectionery Co.	30	9/5/25	" Oct. 17
Possibilities of sale of red oil in China	30	8/27/25	" Nov. 13
Peanuts	30	7/24/25	" Oct. 30
Estimate of antimony shipments percentage as indicated in your cables	31	9/18/25	" Nov. 6
Maydwell & Hartzell Co. re reply from China Union Trading Co.	32	9/2/25	" Oct. 27
Market for panel pins	32	7/29/25	" Oct. 17
Is calf upper leather sold in China smooth or boarded finish	33	8/31/25	" Nov. 6
Quantity of goat skins carried over last year in Tientsin and Shanghai	33	8/27/25	" by cable Oct. 12
Exporting machinery on consignment	35	8/15/25	Expect to reply about Jan. 1.
Samples of Chinese hand made printing papers	36	10/27/25	Ans. Dec. 9
List of Motion Picture "Fan" magazines	39	10/23/25	Not rec'd.
Exporters of Buffalo tails	40	10/19/25	Ans. Nov. 23
Bristle reports	40	9/15/25	Not specific report; but req. for weekly info.
Acceptability of Uniform Export Bill of Lading	41	6/17/25	Ans. Nov. 1

INDEXED

FILE No. / 28

January 13, 1926.

Mr. A. H. Evans,
Assistant Commercial Attache,
American Embassy,
Peking, China.

Outstanding inquiries charged prior to October 1, 1925.

Dear Mr. Evans:

There is attached a list of inquiries sent out prior to October 1, 1925, which, according to our records have not been answered. It is quite possible that some of these items should not be included in this list, and if so we will appreciate your correction of it.

Many Divisions are interested in these inquiries and are frequently placed in awkward positions because their letters to the field officers remain unanswered for so long a time. The business man here is not inclined to consider the length of time for an inquiry to go abroad and return. Extended delays in answering these inquiries only add to our difficulties.

May we count upon your help in getting these inquiries off the list?

Sincerely yours,

Walter L. Miller,
Chief, Foreign Service Division.

Inclosure - 26066

WLM/lar

B.F.D.
REC'D

JAN 15 1926

7-
W/M 12

CABLE: AMCOMAT, SHANGHAI

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE
COMMERCIAL ATTACHÉ SERVICE

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE
JAN 15 1926
FILE No. 128

TRADE COMMISSIONER
3 CANTON ROAD
SHANGHAI, CHINA

SHANGHAI

Peking

Jan. 18, 1926.

Mr. O. P. Hopkins,
Acting Director,
Bureau of Foreign and Domestic Commerce,
Washington, D. C.

Subject: Promptness in Replying to Inquiries.

Dear Mr. Hopkins:

I am in receipt of your letter of December 14 on the above subject and I am very much surprised that this office was put on the list to receive it.

We get each month a list of outstanding inquiries from the Bureau and in no instance have we ever received one where more than one or two inquiries were open.

For your information I am attaching copy of the last list which we received on December 10, showing the notations made thereon for the information of the Far Eastern Division. The only inquiry on this list which really calls for any comment is that entitled "Exporting machinery on consignment" which is dated August 15 and received by this office on September 30.

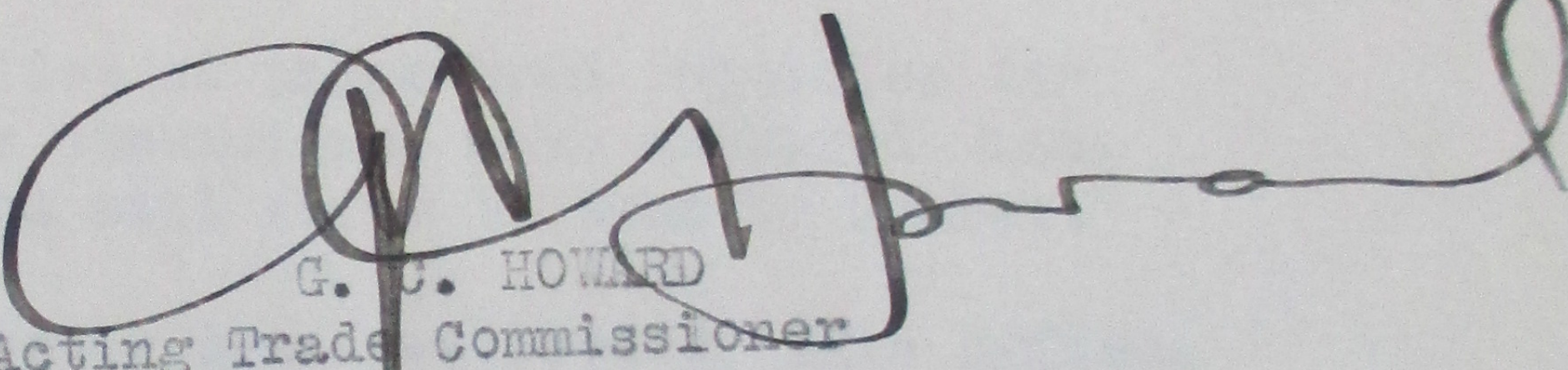
This was a very difficult proposition to handle inasmuch as we wasted many weeks endeavoring to ascertain from the machinery houses their stocks, etc., as requested by the Industrial Machinery Division. This inquiry was answered by a special report under date of January 15.

I think you will agree that this list shows prompt handling of inquiries which are received.

I trust that if there is any specific complaint with reference to the handling of inquiries by this office that you will cause me to be informed regarding it.

With reference to the last paragraph of your letter, I am pleased to advise that I have no troubles to report aside from that covered by my cable No. 58 and your reply No. 49.

Sincerely yours,



G. C. HOWARD
Acting Trade Commissioner

GCH*P

B. F. C.	MAR 9 1926	7	R	CABLE: AMCOMAT, SHANGHAI
REC'D				MINISTER OF FOREIGN AND DOMESTIC COMMERCE
UNITED STATES				INDEXED
DEPARTMENT OF COMMERCE				FILE No. 128
BUREAU OF FOREIGN AND DOMESTIC COMMERCE				
COMMERCIAL ATTACHÉ SERVICE				

TRADE COMMISSIONER
3 CANTON ROAD
SHANGHAI, CHINA

SHANGHAI

Feb. 11, 1926.

Director,
Bureau of Foreign and Domestic Commerce,
Washington, D. C.

Subject: Outstanding Inquiries charged prior to October 1, 1925.

Sir: Attention Mr. Walter L. Miller, Foreign Service Division

Your letter of January 13 on the above subject has been received. This letter explains to me Mr. Hopkin's letter of December 14 under the subject "Promptness in Replying to Inquiries", the necessity for which in connection with the Shanghai office puzzled me at the time as my reply of January 18 will indicate.

I am attaching copy of the list of unanswered inquiries inclosed with your letter and for your convenience have numbered these inquiries in the left hand margin and will refer to them by number.

Nos. 1 to 7 inclusive have never been received by this office. We had some recollection of seeing a report on Alcohol which emanated from the Shanghai Consulate but they advise us they had never received Questionnaire 142 and therefore, it must have been a voluntary report or answer to some State Department questionnaire.

Nos. 8 to 10 inclusive, 12 to 15 inclusive and 17: We cannot understand why, on January 13, you have no record of receiving answers to these inquiries as you will note in the right hand margin of this list the dates on which replies were sent you.

No. 11: This was a very troublesome questionnaire as I outlined to Mr. Hopkins in my letter of January 18. This was received at this office on September 30 and took three and a half months to answer, which is the longest any questionnaire has ever been in this office, to my knowledge.

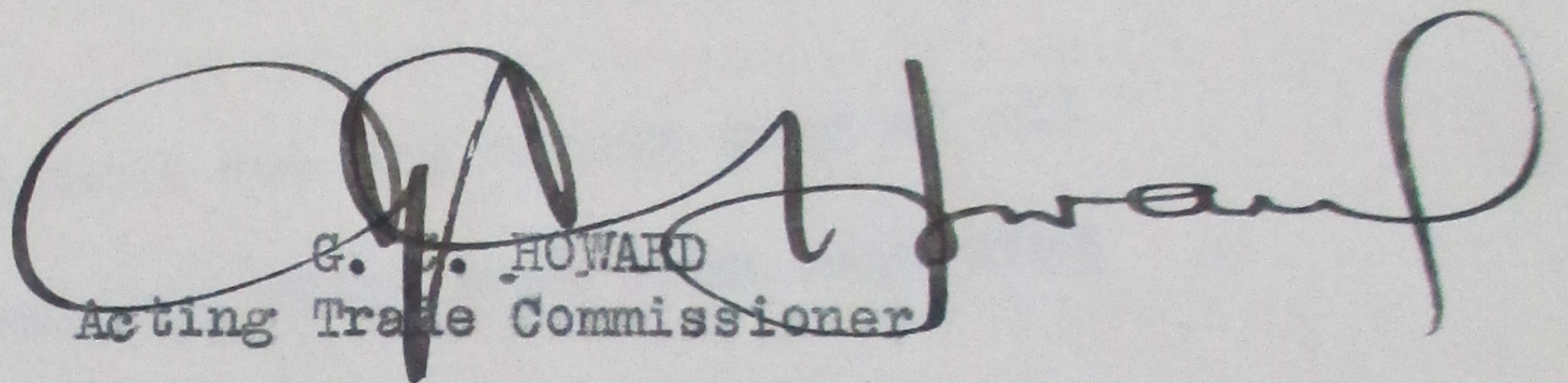
No. 16: This is not a questionnaire but a request for periodic information on the bristle situation in China and should not be included in your list. This information is being sent regularly to the Bureau.

No. 18: On the list of outstanding inquiries forwarded to us by the Far Eastern Division dated November 5 this had appeared for the first time. As we had never received it we cabled the Bureau under date

of December 17 and they forwarded this questionnaire to us with their letter dated December 29, which was received on January 29, and will be answered in about ten days, after the China New Year holidays are over.

If you will examine the lists which have been sent us showing outstanding inquiries, we think you will find that we have been doing a fairly good job in getting them cleaned up.

Very truly yours,


G. F. HOWARD
Acting Trade Commissioner

GCH*P

SEP 3 1926
UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE
INDEXED
FILE No. 128
CABLE ADDRESS
AMCOMAT, PEKING,
CHINA

OFFICE OF COMMERCIAL ATTACHE
Robert Dollar Building
Shanghai

August 9, 1926

Peking

Director
Bureau of Foreign and Domestic Commerce
WASHINGTON, D.C.

SUBJECT: Periodic Reports from China
Organization to Bureau

Sir:

1/ I am enclosing a copy of the reports which it appears our China organization is called upon to make periodically to the Bureau.

It has been some time since this list of reports has been checked. Thus, it is requested that the Bureau look over this list and give us definite instructions as to the continuance or otherwise of the reports as listed.

We should also like to have from the Bureau any comments as to the possible unimportance of any of the reports as are being submitted by this office in accordance with the list. Naturally, we wish to conserve our energies and efforts for those things which are worth while from the Bureau's viewpoint. Hence it would be helpful to us if those reports which do not warrant the labor involved in their preparation be eliminated.

Very truly yours,

Julean Arnold

Julean Arnold
Commercial Attache'

JA:VL
Enclosure

(July 29, 1926)

SCHEDULE
of
PERIODIC REPORTS TO BUREAU

WEEKLY

<u>Bristles</u>	Shanghai
<u>Cotton Piece Goods Prices</u>	Shanghai
<u>Economic Cable</u> Every Friday	Direct from both Peking and Shanghai
<u>Weekly Office Report</u> (a) Economic (b) Administrative (c) Correspondence Schedule	Peking and Shanghai

* * * * *

MONTHLY

<u>Accounts</u> (a) Vouchers (b) Schedule of Disbursements (c) Card Form 5844 (d) Letter re checks drawn (e) Report of books purchased (f) Form 218 (g) Leave of absence (appointees)	Submitted from Shanghai covering both Peking and Shanghai offices
<u>Antimony</u> Hankow, Changsha & Shanghai Declared Exports - Cable	Shanghai
<u>Bristles</u> Cable - 15th of every month Included in monthly cabled report	Shanghai
<u>Flour</u> 10th of each month. Hongkong, Swatow, Amoy, Foochow, Shanghai, Tsingtao, Tientsin, Dairen port statistics to be cabled to Bureau	Shanghai

<u>Indigo & Dyes</u> Cable - 15th of every month - included in monthly cabled report	Shanghai
<u>Monthly Economic Cable</u> 3rd Friday each month Includes special sections on - Bristles Indigo & Dyes Peanuts Wood Oil	From Peking, direct From Shanghai direct
<u>Monthly Mimeographed Trade Report</u> 15th of every month	Compiled and Issued from Shanghai
<u>Peanuts</u> Cable - 15th of every month Included in monthly cabled report	Peking and Shanghai
<u>Wood Oil</u> Cable from Peking, 15th of every month, about 100 words	Peking
<p style="text-align: center;">* * * * *</p>	
<u>QUARTERLY</u>	
<u>Accounts</u> (a) See Monthly Listed Schedule (b) Accounts Current (c) Abstract of Disbursements in cash (d) Report of Cash on Hand	Submitted from Shanghai covering both Peking and Shanghai
<u>Automotive Review and Forecast</u> Cable, to be sent not later than the 20th of the last month of each quarter.	Direct from both Peking and Shanghai
<u>Declared Report Returns</u> Secured from Shanghai Consulate	From Shanghai
<u>Electrical Export Figures</u>	From Shanghai

* * * * *

SEMI-ANNUAL

Peanuts

May 15th and Nov. 1st

From Shanghai

Canned & Powdered Milk

February 1st and Aug. 1st

From Shanghai

* * * * *

TRI-ANNUAL

Cotton Survey

Apr. 15th, Aug. 15th, Dec. 15th

From Shanghai

* * * * *

ANNUAL

Annual Report

To be made from Peking.
Shanghai's contribution
to be in Peking's hands
in time for entire report
to reach Bureau by June 30

Confectionery

January 31st

Shanghai

Molasses

November 1st

Shanghai

Motor Car Census of China

Shanghai

Property Returns

Peking and Shanghai

Sugar

November 1st

Shanghai

* * * * *

MISCELLANEOUS

Legislation in Foreign Fields whenever
anything of interest

Peking and Shanghai

REPORTS RECEIVED FROM BUREAU

MONTHLY

Wool - Cable for - Tientsin Firms

China American Trading Company

Chandless & Company

A.W. Olsen & Company

OCT 22 1926

FOREIGN SERVICE

DEPT. OF FOREIGN AFFAIRS
BUREAU OF COMMERCE

FILE NO.

128

September 20, 1926

SUBJECT: Statement of Inquiries
and Questionnaires

Director
Bureau of Foreign and Domestic Commerce
WASHINGTON, D.C.

Sir:

Attention of Mr. Walter L. Miller, Chief, Foreign
Service Division

Referring to your letter of August 7th on the above sub-
ject, we are returning herewith one copy of the Statement with com-
ments filled in.

We wish to make the following comments with reference to
certain of these questionnaires:

1. We note that the date you give for Question-
naires 142 and 143 was October 1, 1924. Please
note that these original questionnaires were
never received by the Shanghai office, the first
copy received by us being mailed by you May 23,
1926. We accordingly take the liberty of chang-
ing the dates to May 23, 1926.
2. Questionnaires 176 and 177. Same as above.
3. Your letter of March 2, 1925 regarding informa-
tion on Chinese roads. This was a general re-
quest asking that we forward information along
certain lines whenever it was available, and we
do not think it should be listed as an outstand-
ing inquiry as it did not call for a specific
reply.
4. Your request of September 29, 1925 was first
listed on your list of outstanding questionnaires
as of October 1, 1924 and we telegraphed you that
it had never been received. A copy of this in-

han

Director, Bureau of Foreign & Domestic Commerce
Page Two

September 26, 1926

quity was sent us with your letter of December 29th, reaching here January 20th and was given Mr. Smiley to answer. We have no record of the inquiry being completed, but the writer is under the impression that before Mr. Smiley left here he had secured information and was taking it to the Bureau with him. This impression would seem to be confirmed by the fact that none of the correspondence with reference to the matter can be located in our files.

Very truly yours,

G. C. HOWARD
Trade Commissioner

✓
GCH:YL
Enclosure

B. O. C.
REC'D DEC 11 1926
UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE
CABLE ADDRESS
"AMCOMAT, PEKING,
CHINA"
BUREAU OF FOREIGN AND
DOMESTIC COMMERCE
INDEXED
FILE No. 128
Peking

OFFICE OF COMMERCIAL ATTACHE
Robert Dollar Bldg.,
Shanghai, China.

November 11, 1926

Director,
Bureau of Foreign & Domestic Commerce,
Washington.

Sir:

China Organization Reports

The Bureau has been receiving from our Peking office a considerable amount of material copied from the Legation files which is not strictly of a trade nature, but indirectly bears upon our trade with China. Many of these reports are quite distinctly of a protection of interests nature. It would be interesting to us to know the opinion of the Bureau as to the value of these reports. Do they warrant the time and effort taken in copying them and forwarding them to the Bureau? Would it not answer the Bureau's purpose better if brief resumes of reports of a non-trade nature were made, setting forth such facts as may be of interest to the Bureau in its relations with our trade with China? What arrangements has the Bureau in connection with securing material of this nature from the Department of State? In other words, is there a duplication of effort in forwarding this material to the Bureau? It would help to make our work here in China more in keeping with the Bureau's desire, if we could have from the Bureau a full, detailed statement of its attitude toward this material as copied from the Legation files and forwarded to Washington.

In my opinion it would better serve the Bureau's purposes if brief resumes of such of this material as may be of interest to the Bureau were made setting forth such matters as would be patently of interest to our trade promotion work. I do not in any sense wish to discourage the commendable efforts that our Peking office is exhibiting in keeping the Bureau informed in regard to these matters, but I am under the impression that in its present form it does not adequately serve our needs.

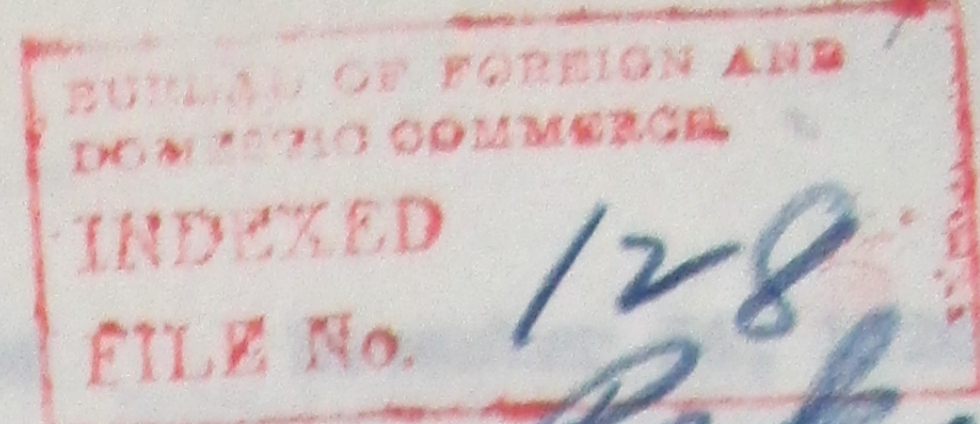
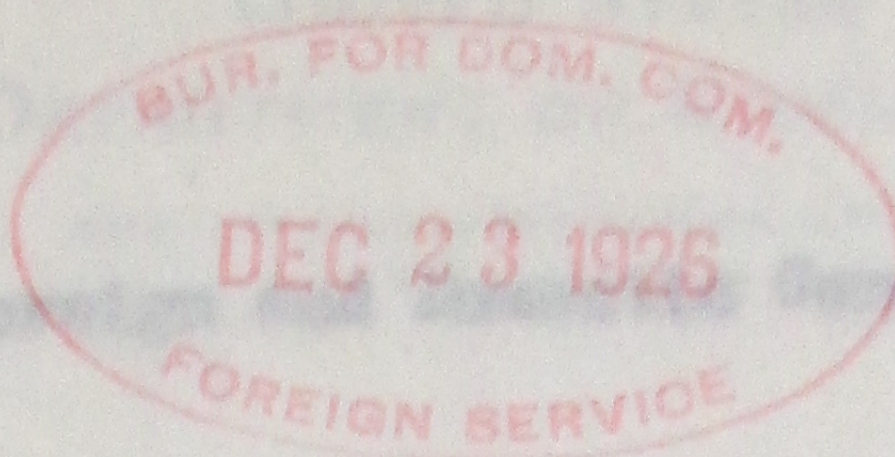
Very truly yours,

Julian Arnold

JULEAN ARNOLD
Commercial Attache'

*Ans Mr. Bell
to Evans 12/15/26
JA:G*

JA



November 24, 1926

SUBJECT: Statement of Follow-Up System

Director
Bureau of Foreign and Domestic Commerce
WASHINGTON, D.C.

Sir:

Attention of Mr. Walter L. Miller, Chief,
Foreign Service Division

We have your letter of October 15th enclosing the September Statement of "FollowUp" System, and we note that while Shanghai is allowed ninety days for receipt and reply, Peking is only allowed seventy days. Owing to the additional mail time required in the case of Peking, we think that at least ninety days, or better - one hundred days, should be allowed.

You will note that the total unanswered inquiries as at September 30th is given as thirty-eight. Please note that according to our records the only outstanding inquiries on our list at this date are:

Ques. No. 212 - Life Insurance Statistics
Ques. No. 143 - Naval Stores
Iron and Steel Division - "Artificial Abrasives"
Machinery Division - "Flour Mill Machinery Business"
Foodstuffs Division - "Illustrations of Confection-
ery Industry"
Foodstuffs Division - "Manufacture of Vegetable
Casein from Soya Beans"

We should like to receive a statement from you on receipt of this letter advising us of the date the letter was received and the number of unanswered inquiries which you have checked against the Shanghai office in order that we may bring the records of this of-

UNITED STATES
DEPARTMENT OF COMMERCE

BUREAU OF FOREIGN AND DOMESTIC COMMERCE

Director, Bureau of Foreign and Domestic Commerce
Page Two

November 24, 1926

Statement of Policy - (p. 2)

rice and of your office into harmony, as at present they do not seem to agree, and we feel that once they are brought into line we can, by allowing for the time elapsing between our mailing answers to your inquiries and your receipt of these answers, keep our records fairly closely checked.

Sir:

A letter from the Chief of the Foreign Service Division of the Bureau on the above subject, dated October 28, 1926, was received here November 28. In the statement which accompanied the letter, showing the records of the various foreign offices in submitting reports within a specified time limit, it is noted that the number of days allowed for the submission of reports from the Bureau to the various offices, and the number of days allowed for the submission of reports from the various offices to the Bureau, are set at 70 as compared with 90 days allowed Shanghai.

Very truly yours,

G. C. HOWARD
Acting Trade Commissioner

GCH:VL

Incidentally as mail for Peking arrives in Shanghai, and then is forwarded either by steamer or by rail to Peking, it is not clear to me why Shanghai should receive an extra allowance of 20 days over Peking. On the other hand, it would seem that Peking should have an allowance over Shanghai of at least 5 days. This would cover the extra time involved when mail is transmitted by steamer, but would be approximately correct when the trains are running and mail goes by railway. This is the only comment I have to make on the statement.

Very truly yours

A. H. Evans
Assistant Commercial Attaché

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

OFFICE OF COMMERCIAL ATTACHE
PEKING, CHINA

JAN 13 1927

November 29, 1926

FOREIGN SERVICE

Statement of Follow-Up System.

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE.

INDEXED

FILE No.

128

Peking

Director,
Bureau of Foreign and Domestic Commerce,
Washington.

Sir:

A letter from the Chief of the Foreign Service Division of the Bureau on the above subject dated October 15, 1926, was received here November 29. In the statement which accompanied the letter, showing the records of the various foreign offices in submitting reports within specified time limits, it is noted that the number of days allowed for transmission of an outgoing inquiry from the Bureau to the Peking office, and the reply from the Peking office to the Bureau, are set at 70 as compared with 90 days allowed Shanghai.

Inasmuch as mail for Peking arrives in Shanghai, and then is forwarded either by steamer or by rail to Peking, it is not clear to me why Shanghai should receive an extra allowance of 20 days over Peking. On the other hand, it would seem that Peking should have an allowance over Shanghai of at least 5 days. This would cover the extra time involved when mail is transmitted by steamer, but would be approximately correct when the trains are running and mail goes by railway. This is the only comment I have to make on the statement.

Very truly yours

A. H. Evans
Assistant Commercial Attache.

AHE/H

CABLE ADDRESS
"AMCOMAT, PEKING,
CHINA"

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

INDEXED
FILE No.

128

Peking

OFFICE OF COMMERCIAL ATTACHE
Robert Dollar Bldg.,
Shanghai, China.

B.F.D.C.
REC'D

JAN 15 1927

December 10, 1926

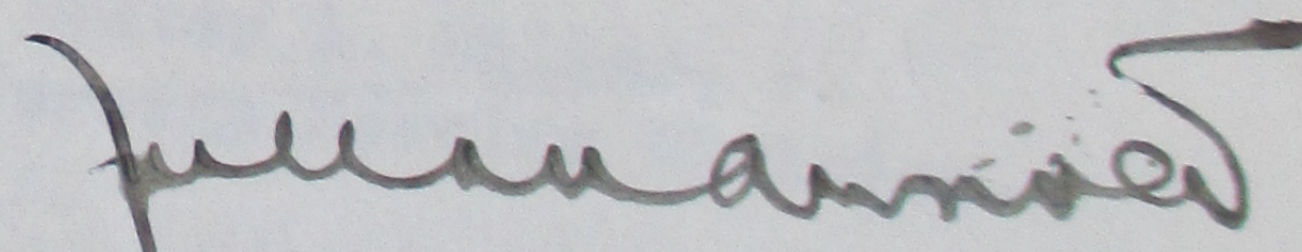
Director,
Bureau of Foreign & Domestic Commerce,
Washington.

Voluntary Trade Reports

Sir:

It will be helpful to the work of this office, if the Bureau will indicate its attitude toward the compilation, by our offices in China, of reports other than those called for by questionnaires or trade inquiries. Furthermore, in the event we devote our efforts to compilation of voluntary reports, along what general lines the Bureau find most acceptable for its purposes. It would seem that this subject, of the compilation of reports other than those called for by specific questionnaires or specific requests, is one that might receive the Bureau's consideration, with the idea of making suggestions to its officers abroad.

Very truly yours,



JULEAN ARNOLD
Commercial Attache

JA:G

RECEIVED
JUN 24 1926
UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE
COMMERCIAL ATTACHE SERVICE

RECEIVED
COMMERCE
D
FILE No.

APR 20 1926
SHANGHAI May 15 1926
Peking 3

Subject: Weekly Report
Mr. George C. Howard,
American Trade Commissioner,
Shanghai, China.

Weekly Reports

Dear Howard:

Your weekly reports have not covered the entire field that such a report should cover. We look to them for a brief resume of your activities and in addition for your opinion on general conditions as they affect commerce in and around Shanghai. Lists of important visitors and visits made are of value but by no means sufficient. You may feel that this report is merely a repetition of other material sent in and to some extent it is, but it serves as a means of keeping the assistant directors and division chiefs at least partially acquainted with your situation and from our point of view is very much worth while. I am attaching a report from our Athens office which will give you some idea of what we have in mind.

Very truly yours,

O. P. Hopkins,
Assistant Director.

Inclosure 10685
mbm/jb

B.F.D.

REC'D

JUN 22 1926

CABLE: AMCOMAT, SHANGHAI

UNITED STATES

DEPARTMENT OF COMMERCE

BUREAU OF FOREIGN AND DOMESTIC COMMERCE

COMMERCIAL ATTACHÉ SERVICE

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE

INDEXED

FILE No.

128.1

926.

TRADE COMMISSIONER
3 CANTON ROAD
SHANGHAI, CHINA

SHANGHAI May 25, 1926

Peking

Subject: Weekly Economic Report

O. P. Hopkins, Assistant Director,
Bureau of Foreign & Domestic Commerce,
Washington.

Dear Mr. Hopkins:

I have your letter of April 20th in which you call my attention to the fact that our weekly reports are not containing a resume of general conditions.

This is entirely due to the fact that at the time of Mr. Eldridge's last trip here it was believed necessary to send a weekly cable giving a resume of weekly conditions and Mr. Eldridge agreed that as long as this weekly cable was being sent no supplementary written report was required. It was at this time that our weekly economic report was discontinued.

Considering this matter Mr. Eldridge felt that as this weekly data arrived late, that our Monthly Trade and Economic Report, which goes into a much fuller detail than could be given in a weekly resume, would answer the purpose admirably if taken in conjunction with the weekly cables.

As you wish your weekly resume, I shall begin forwarding one at once and shall continue to do so until I receive your reply to this letter in which please indicate whether or not a supplementary written report is desired weekly in addition to the cabled report.

Very truly yours,


G. C. HOWARD
Acting Trade Commissioner

H:G

June 29, 1926.

Subject: Shanghai Office Weekly Reports.

3

Mr. Julian Arnold,
American Commercial Attaché,
Shanghai, China.

Weekly Reports

Dear Arnold:

Reference is made to Howard's letter of May 25, in reply to ours of April 20, regarding weekly reports. It is the desire of the Bureau to have every field office send in regularly a weekly report giving the opinion of the office on general conditions as they affect commerce in its district, in addition to a resume of the activities of the office. The weekly cable service from Shanghai has been satisfactory and it is desired that this service be continued. However, without the background supplied by the weekly reports, it is very difficult for the Bureau to make full use of the weekly cable and the field office should always bear in mind that without a comprehensive background such as is furnished by the weekly report it is impossible for the write-up men here in the Bureau accurately to gauge the value of information supplied in the weekly cables.

Sincerely yours,

O. P. Hopkins,
Acting Director.

AX
jac/32

D. C.
AUG 25 1926

CABLE AMCOMAT, SHANGHAI

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE
COMMERCIAL ATTACHÉ SERVICE

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE
INDEXED
FILE 128.1

SHANGHAI July 30, 1926

TRADE COMMISSIONER
3 CANTON ROAD
SHANGHAI, CHINA

Subject: Shanghai Office Weekly Reports.

Director,
Bureau of Foreign & Domestic Commerce,
Washington.

Sir:

Referring to Mr. Hopkins' letter of June 29, reference 3, regarding weekly reports, it is respectfully requested that the Bureau review the weekly reports from the Shanghai office as submitted during the past two months and let us know in what particulars they may be improved. It is to be noted they are now prefaced by notes of interest on economic and other subjects bearing directly or indirectly upon trade.

Very truly yours,

JULEAN ARNOLD
Commercial Attache'

A:G

I would like to see a copy of the circular instruction as copied above, & would suggest that, all such instructions & material to be used in the D.F.C. should be sent to the several sections for their information.

WEEKLY REPORTS

We have been making an effort the last six months to eliminate as much unnecessary work in the field as possible. During the last few years the weekly reports from the foreign service have differed markedly. It would appear that each office has worked out a form for its weekly report which fits its requirements but lacks uniformity with those from other offices. We are by no means suggesting that individuality in the

1. weekly reports be suppressed. It is natural that peculiar situations have caused gradual changes in the make-up of these reports to fit local conditions but the variations have become so wide that some alterations should be made. Furthermore, some of the ideas and suggestions from one office may be of service to another. A few weekly reports selected at random may be of use in showing how other offices prepare their material.

2. The frequently changing personnel in Washington has prevented any uniform policy of treatment of these weekly reports after they reach the Bureau. Several offices have been embarrassed by the publication of information put in the weekly reports which they considered as confidential.

3. The weekly report is solely for the confidential use of the officials of the Bureau. It is not for publication and steps have been taken to insure that the confidential nature of the report is respected.

4. The weekly report should describe the activities of the field officers; it should contain the personal and confidential opinion and interpretation of economic developments; and it should describe accomplishments.

5. The Bureau is rapidly becoming such a large and complicated organization that it is difficult for any one member of its staff to follow the activities of all field representatives. Their activities should be briefly outlined but enough background should be given so that the account will be intelligible to one who may not be well acquainted with the particular office.

6. The section relating to economic conditions gives the field officer a means of interpreting business conditions and trends. There should be entire freedom in discussing affairs and offering opinion as to future developments. Frequently foreign representatives have good reason to believe that future developments will take a certain turn but are reluctant to include such predictions in a report which may be published. The weekly report is for this purpose.

7. Several of the field representatives who have been in the service for a number of years and have recently returned to Washington have been astounded at the growth of the Bureau. They have realized that the demands upon the Bureau officials are exceedingly heavy and have returned to their posts with a better understanding of the problems of the Washington staff. Not infrequently an important accomplishment of a field officer has failed

7. to become known to the director or assistant directors because it has been described in a letter to a division chief and no mention of it has been included in the weekly report. Foreign representatives should always mention actual accomplishments in weekly reports, giving sufficient explanation to indicate the importance of the transaction and the specific part the field officer had in effecting it.

- From time to time news items creep into the weekly report. Such
8. information should be included in trade notes or letters but not in the weekly report.

- It is desirable to restrict the weekly report to a maximum of five
9. single-spaced pages. This amount of space will not be required in most cases.

- Our branch offices at Shanghai, Barcelona, Sao Paulo, Hamburg, Bombay, Montreal, and Melbourne should submit weekly reports through
10. the head office, but naturally of a different character from those submitted by the major offices. Comments and information should be restricted to the special territory of the branch office.

11. All offices should include in their weekly reports a list of major reports in preparation. This list is particularly useful in the Bureau.

12. If the names of important visitors are given it is suggested that the business connection and nature of the call be added.

- There is one last feature. Weekly reports should be written at the end of each week and mailed as promptly as possible. The Bureau is anxious to keep as closely in touch with the field officers as possible
13. and the weekly report is the only regular means the staff here has of knowing what is happening in the field. May we not count upon your assistance in making this report what it should be--we will do everything possible to see that it gets the attention it deserves.

Inclosure

Peking

September 25, 1926.

3

Mr. Julian Arnold,
American Commercial Attaché,
Shanghai, China.

Weekly Reports

Dear Arnold:

At the time Dr. Klein's letter of August 21 was sent out a similar announcement was sent to all division chiefs pointing out the strictly confidential character of the weekly report and asking them to see that no portion of it was published. This instruction caused a great deal of consternation. Several division chiefs have pointed out that many items which have been carried in the weekly reports should be classed as trade notes. We have insisted, however, that no material included in the weekly reports should be published. A great deal of care should be exercised by you hereafter in preparing weekly reports so that trade notes will not be included. These of course should be sent in separately so they may be issued in one form or another.

Sincerely yours,

O. P. Hopkins,
Acting Director.

wlm/jb

B.F.D.C. NOV 18 1926 7 m/12
REC'D

CABLE: AMCOMAT, SHANGHAI

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE
COMMERCIAL ATTACHÉ SERVICE

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE
INDEXED 128.1
FILE No.

TRADE COMMISSIONER
3 CANTON ROAD
SHANGHAI, CHINA

SHANGHAI *Peking*
October 18, 1926

SUBJECT: Weekly Report

RECEIVED IN
FILES SECTION

FEB 10 1927

Director
Bureau of Foreign and Domestic Commerce
WASHINGTON, D.C.

Sir:

We are making a number of changes in the form in which our weekly report is submitted to the Bureau.

Believing that the lists of calls made and calls received is not of vital interest to the Bureau, we are, beginning with this week, omitting such lists except in cases where the calls brought out something of sufficient interest to warrant a short paragraph, in which case a short paragraph will be included under "Activities of Staff During Week."

We would appreciate an opinion from the Bureau as to whether this form of submitting the weekly report meets with the Bureau's approval.

Very truly yours,

[Signature]
G. C. HOWARD
Trade Commissioner

*Memoranda
Oct 9 + 16 attached*
CCH: VL

DEPARTMENT OF COMMERCE

BUREAU OF FOREIGN AND DOMESTIC COMMERCE

WASHINGTON

December 1, 1926.

To: Mr. Miller.

From: Mr. Smiley.

Subject: Weekly Reports from Shanghai Office.

IN REPLY REFER TO 7

RECEIVED IN
FILES SECTION

FEB 10 1927

In answer to your request for my opinion of the weekly reports from the Shanghai office I submit the following:

The general run of the report is excellent as far as the material contained. The report fully describes the activities of each person in the office. This material, I believe, could be cut down considerably if the activities of the several stenographers were omitted. Their work is more or less routine and a description of what they do from one week to another is nothing more than a repetition. In the economic section of the report, I believe, it would be in order to get Mr. Arnold's own opinion interspersed throughout a continuous article instead of short paragraphs as at the present time. The short paragraphs as they stand could be expanded and be made into economic and trade notes to a very good advantage. I think we would be in order should we write Mr. Arnold explaining that by the submission of economic and trade notes, the China situation will get more publicity through the United States press.

and sent in separately
from the weekly report
so they could be published
here.

B.F.D. JUN 7 1926 7 WM 12

CABLE: AMCOMAT, SHANGHAI

BUREAU OF FOREIGN AND DOMESTIC COMMERCE

INDEXED

FILE No. 128.2

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE
COMMERCIAL ATTACHÉ SERVICE

TRADE COMMISSIONER
3 CANTON ROAD
SHANGHAI, CHINA

SHANGHAI May 12, 1926 *Peking*

Subject: Supplementary Data for Annual Report
for China Organization.

Director,
Bureau of Foreign & Domestic Commerce,
Washington.

Sir:

Supplementary to the reports which have gone forth from the Shanghai and Peking offices covering the work of these offices for the fiscal year, I may state that I spent most of the time under review in the United States in work for the Bureau in connection with its operations in China.

Representing the Bureau I attended the National Foreign Trade Convention in Seattle in June 1925 and the Pacific Coast Foreign Trade Convention in March 1926. During my sojourn in the United States I visited more than 40 different cities on government business, delivered upwards of 200 addresses before commercial, trade and other organizations, broad-casted at 17 different stations, and addressed probably upwards of 100,000 high school and university students. In addition to this I attended a number of special conferences, such as the Far Eastern Conference of the University of Chicago, the Paint and Varnish Manufacturers' Convention at Cleveland, etc. In visiting various cities in the United States in connection with my work I made my headquarters at the division offices of the Bureau wherever possible and otherwise with the co-operative offices. At these headquarters I received hundreds of individual callers and discussed with them their problems having to do with their trade in the Far East. Furthermore, I visited scores of manufacturing plants and business concerns where on many occasions I met with the executives of specially selected groups and discussed with them our trade situation in China. For instance, the International Harvester Company in Chicago called in their executives from the president down numbering about 25 and the session lasted for an hour and a half.

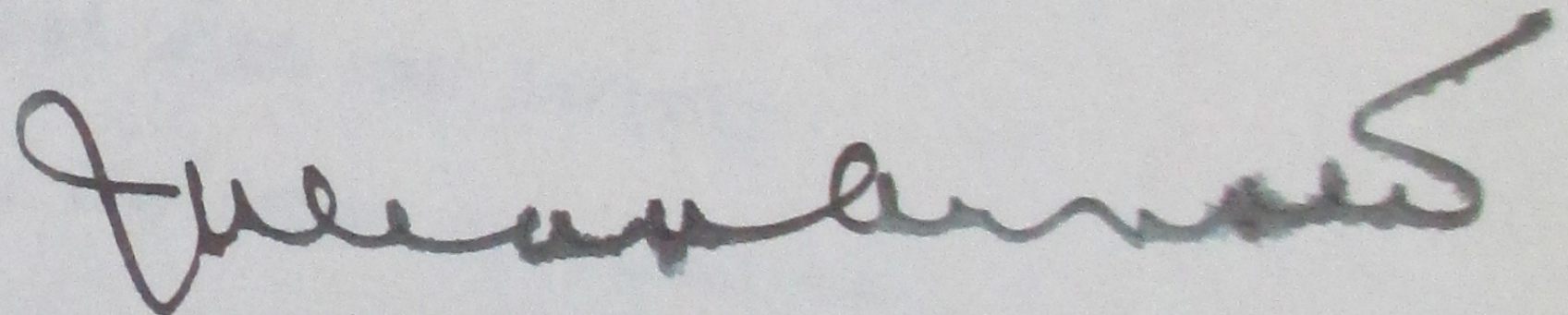
[Handwritten signature]

On the invitation of the American Tung Oil Corporation I visited Gainesville, Fla. to confer with their executive committee regarding the growing of Tung Oil trees there to assist in furnishing tung oil for our paint and varnish manufacturers. Later I addressed the American Paint & Varnish Manufacturers' Convention in Seattle on the same subject outlining a plan for the development of this industry in the United States so that it might be independent of supplies from China. The paint and varnish manufacturers have been embarrassed by the fact that during the last five years price of tung oil fluctuated from Tls. 15 to Tls. 41 a picul.

I am anticipating as a result of my efforts in San Francisco leading business men there will perfect the organization of a "House of the Orient" to serve as a meeting place for men in that community interested in the Far East and a rendezvous for persons going through San Francisco enroute to or from the Far East. Also as a result of my representations a group of prominent business men in Los Angeles are working out a program for a closer and more active contact with the Far East.

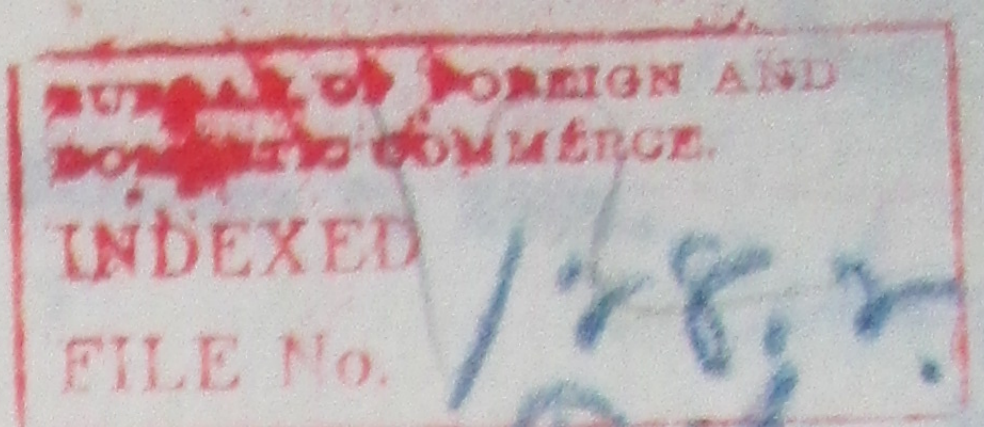
During my sojourn in the United States I spent about two months with the Bureau devoting considerable time to going over the manuscript for the revised edition of the Commercial Handbook of China. I also contributed a number of articles to foreign trade publications and magazines, these articles having to do with our commercial relations with China and the Far East generally.

Very truly yours,



JULEAN ARNOLD
Commercial Attache'

A:G



June 28, 1926.

Mr. Arthur H. Evans,
Acting Commercial Attaché,
Peking, China.

Annual Report

Dear Evans:

I want to send just a word of thanks and appreciation for your annual report which reached us in ample time to be used in the preparation of my report to the Secretary. The splendid practical accomplishments which you list will also be most useful to me in my work before Congressional committees this coming winter. I cannot help feeling that the inclusion of the \$1,000,000 debt for materials supplied by American companies to the Shanghai Mint was largely because of the work you did on it. However, the other specific accomplishments about which there can be no dispute are certainly a very real tribute to your abilities.

Sincerely yours,

Julius Klein,
Director.

wlm/jb

MAR 16 1926

DEPARTMENT OF COMMERCE

BUREAU OF FOREIGN AND DOMESTIC COMMERCE

WASHINGTON

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE

INDEXED

FILE No.

128.3

Portland Office
222 Oregon Building

Portland March 12, 1926.

Peking

19

To: Far Eastern Division.

From: Portland District Office.

Subject: Monthly Trade and Economic Reports from Japan and China.

*for Portland
Dist. Office*

*Cross to
128.3
Tokyo*

When Commercial Attache Arnold was in Portland just recently he mentioned in his public addresses that the Monthly Trade and Economic Review prepared in the Shanghai office was available to interested American firms.

In your letter of November 23 you very kindly offered to advise the Shanghai office to prepare extra copies for distribution in this district. Since that time we have had several firms deeply interested in China and Japan request information which was contained only in this Trade and Economic Review. We are receiving only one copy and it is impossible for us to circulate this one copy satisfactorily. It would be most helpful therefore in the dissemination of information on the Chinese and Japanese markets if we could secure say ten copies of the monthly trade and economic reports covering China and Japan.

*Wrote
Dec 17, 1925*

I saw Mr. Arnold a number of times at the San Francisco Pacific Foreign Trade Convention. He seemed to be a bit tired but in excellent spirits. He repeatedly expressed his satisfaction over his last trip over the country.

4 additional copies for Shanghai + Tokyo

James E. Peebles
James E. Peebles,
District Manager.

JEP
EMW

ADDRESS ALL COMMUNICATIONS TO
BUREAU OF FOREIGN AND DOMESTIC COMMERCE
WASHINGTON, D. C.

222 OREGON BUILDING, PORTLAND, OREGON

APR 5 1926 19 12-10
DEPARTMENT OF COMMERCE

BUREAU OF FOREIGN AND DOMESTIC COMMERCE

WASHINGTON

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE

INDEXED

FILE No.

128.3

Peking

Portland Office
222 Oregon Building

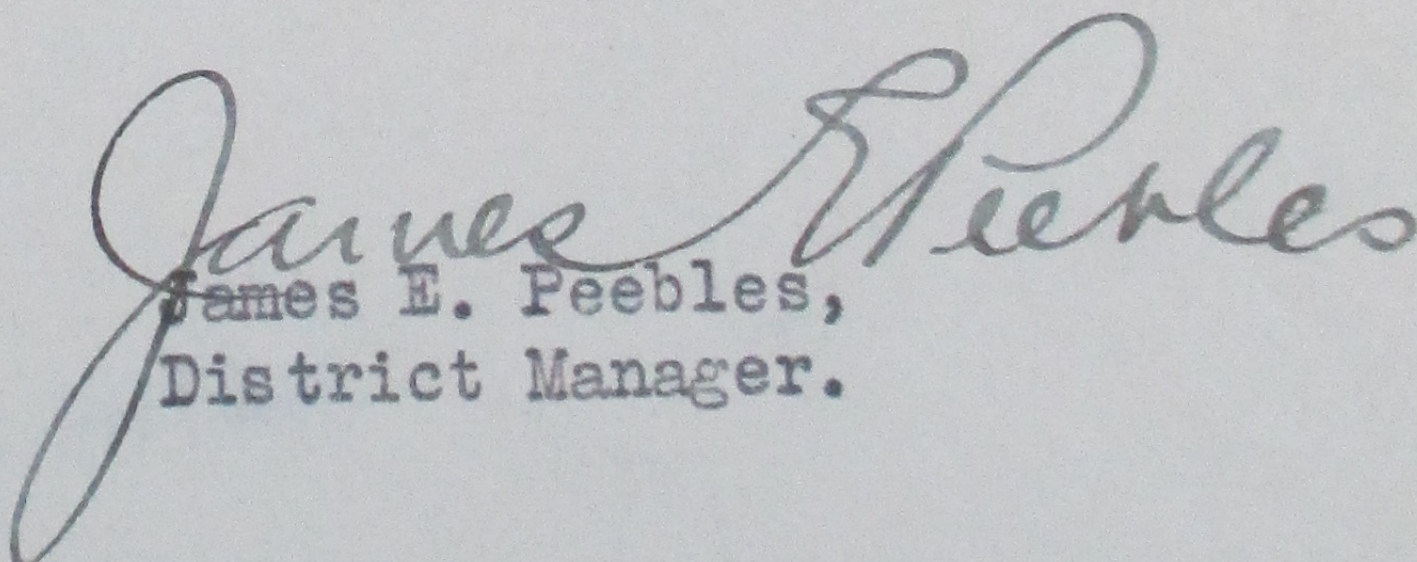
Portland, March 30, 1926.

To: Mr. F. R. Eldridge, Chief,
Far Eastern Division
From: Portland District Office
Subject: Monthly Trade & Economic Reports.

This is in reply to your circular letter to district offices dated March 24 on the "Mailing List of Monthly Trade & Economic Report" for China and Japan.

We realize that a very great extension in the mailing list for these reports would burden the offices in Tokyo and Shanghai. But Mr. Arnold repeatedly mentioned in his addresses here that firms interested in Chinese and Japanese markets might secure these reports on application to this district office. We therefore felt that we were simply following up his work by requesting a minimum of additional copies for the leading exporters in this district.

The reviews are comprehensive and confidential, and for this reason a number of our local firms show a keen interest in these reports. We shall be guided by your suggestions, and we will make no effort to increase the circulation of trade and economic reports from China and Japan.


James E. Peebles,
District Manager.

JEP
LAW

ADDRESS ALL COMMUNICATIONS TO
BUREAU OF FOREIGN AND DOMESTIC COMMERCE
WASHINGTON, D.C.

222 OREGON BUILDING, PORTLAND, OREGON

PACIFIC FLOUR EXPORT COMPANY

511 BOARD OF TRADE BUILDING

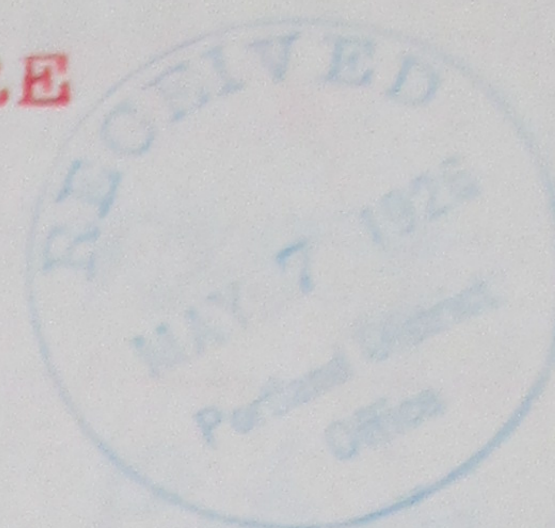
CABLE ADDRESS
"PACFLOEX"

CODES:
PRIVATE
HENTLEY WITH APPENDIX
A.B.C. FIFTH & SIXTH EDITIONS
ACME

PORTLAND, OREGON

May 6, 1926.

ENCLOSURE



Mr. James E. Peebles,
District Manager,
Department of Commerce,
222 Oregon Bldg.,
Portland, Oregon.

Dear Sir:

Please accept our thanks for your
letter of 4th. inst. enclosing copy "Monthly Trade and
Economic Report" as advised. This is of live interest
and similar regular monthly reports hereafter will be
useful.

Very truly yours,

JSP GA

PACIFIC FLOUR EXPORT COMPANY

BY

J. H. Harrison

UNITED STATES
DEPARTMENT OF COMMERCE
A. W. OLSEN INC.

IMPORTERS AND EXPORTERS
52 TAKU ROAD,

TIEN TSIN, CHINA.

INDEXED
FILE No. 128.3

Tientsin, July 29, 1926

A. H. Evans, Esquire,
Asst. Commercial Attache,
U. S. Department of Commerce,
Peking.

RECEIVED IN
FILES SECTION

OCT 22 1926

Dear Arthur:

I have your letter of the 21st, relative to the bulletins issued by the TIEN TSIN AMERICAN CHAMBER OF COMMERCE. I regret that all numbers of these bulletins were not sent to you. I gave instructions to the Secretary to do this at the time we decided to have them printed but in some way it was not done. All copies of the first four bulletins have been sent out but I am sending you 3 copies of bulletins No. 5, 7, 8 and 11. I will see that you get copies of subsequent numbers. Nos. 6, 9 and 10 were not printed.

I gave Gauss 8 copies each of all I had in my files and I also gave Woodhead, of the PEKING AND TIEN TSIN TIMES, 5 copies each of those I could spare. He said he wanted them for the American Legation and some other officials.

We have no extras in the Chamber's files. These I am sending you are from my own copies. No charge.

Am very glad that you are out of the hospital. I fully intended writing you a chit when I heard that you were ill, but I've been beating so many rotten eggs that I am a bit "addled" these days.

Very cordially yours
(Sgd) F. Williams.

B.F.D. 3 1926 7 19 11
REC'D. UNITED STATES

CABLE ADDRESS
"AMCOMAT, PEKING,
CHINA"

DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE
INDEXED 128.3
FILE No.

OFFICE OF COMMERCIAL ATTACHÉ
Robert Dollar Building
Shanghai

August 3, 1926

Peking

Director
Bureau of Foreign and Domestic Commerce
WASHINGTON, D.C.

SUBJECT: Special Cover for Monthly Mimeo-
graphed China Trade Reports

Sir:

During my visit to Boston some months ago I was impressed by a statement made by Mr. Walter F. Wyman of the Boston Export Round Table. He contended that the Bureau loses much of its effectiveness by not putting out its mimeographed reports in a more attractive form. In his estimation much valuable material representing the labor of highly qualified experts is, because of the unattractive manner in which it is presented, confined to the waste basket. As the Bureau is well aware, the average American is greatly influenced by the appearance of the material which comes to his desk.

I am convinced that our China monthly trade resumés, which are sent out in mimeographed form, would be greatly improved and be far more effective were they provided with a neatly printed cover somewhat after the style of the "Commerce Reports". I therefore recommend that the Bureau furnish us with specially printed covers for the use of our monthly China trade resumés.

1/ Mr. Howard, Miss Smith and myself have given this matter very considerable thought, and as a result, propose a set-up as per attached copy. The Bureau will note that the title page of this cover is labeled -

CHINA TRADE

A Monthly Trade and Economic Survey
Compiled and Issued by American Commercial Attache' to China

As the report follows a uniform system of treatment the sub-topics may appear in printed form on the face of the cover. These are as follows:

General Business Conditions
Exchange, Banking, Credits, Finance
Agriculture and Crops
Exports
Imports

August 3, 1926

Shipping and Frieghts
Transportation and Communications
Mines and Minerals
Industrial Enterprises
Building and Construction
Miscellaneous Trade Notes
Suggestions re American Interests

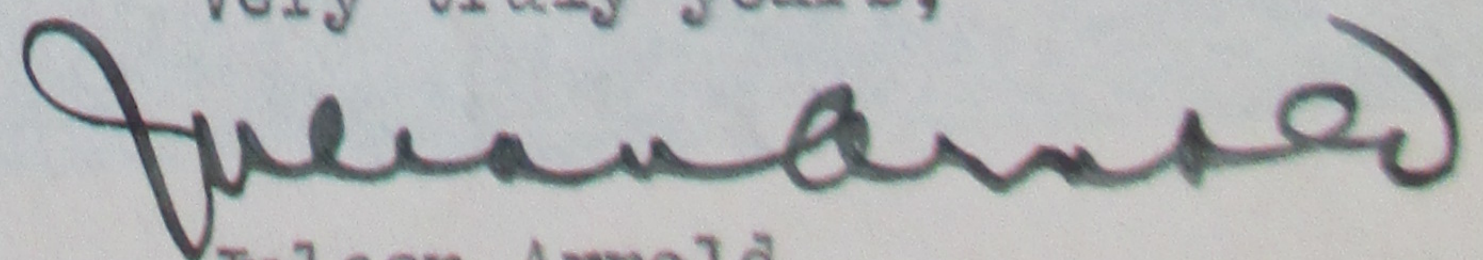
As there are about ~~five~~ hundred copies issued each month it would be necessary to print ~~five~~ hundred each for the different months of the year. On the inside of the front cover under the caption "Department of Commerce" may appear a reprint of the Bureau's personnel as taken from the "Commerce Reports". Probably it would be quite sufficient to have this list reproduced quarterly, using the space for an outline chart of the Bureau's organization once each quarter and lists of Bureau publications, especially those pertaining to the Far East, for the other issues.

On the inside of the back cover it is suggested that certain printed information of a more or less permanent character regarding China be reproduced. I am offering several sheets suggestive along this line. On the back cover I suggest that MacMurray's map of China be reproduced using the corrected copy as prepared by me for use in the revised edition of the "Commercial Handbook of China".

I am under the impression that the Bureau would enhance the value of this report were it issued on a subscription basis, charging those who receive the report a fixed sum for it. It would seem that Gold \$1.50 a year would be a reasonable charge, with the understanding, however, that a certain number will be set aside for complimentary distribution especially among our consular and diplomatic offices and those who favor us with contributions for the reports.

Thus, in the interest of more effective distribution and use of these monthly trade resumés on which our China orgainzation spends much time and effort I strongly urge the production of the covers as suggested and in such a manner as to have them arrive here in Shanghai in regular installments sufficient to meet the needs as above outlined.

Very truly yours,



Julean Arnold
Commercial Attache'

JA:VL
Enclosures

CHINA TRADE

A MONTHLY TRADE AND ECONOMIC SURVEY

COMPILED AND ISSUED BY AMERICAN COMMERCIAL ATTACHE TO CHINA

(SEAL)

JULY

1926

(SEAL)

GENERAL BUSINESS CONDITIONS

EXCHANGE, BANKING, CREDITS, FINANCE

AGRICULTURE AND CROPS

EXPORTS

IMPORTS

SHIPPING & FREIGHTS

TRANSPORTATION AND COMMUNICATIONS

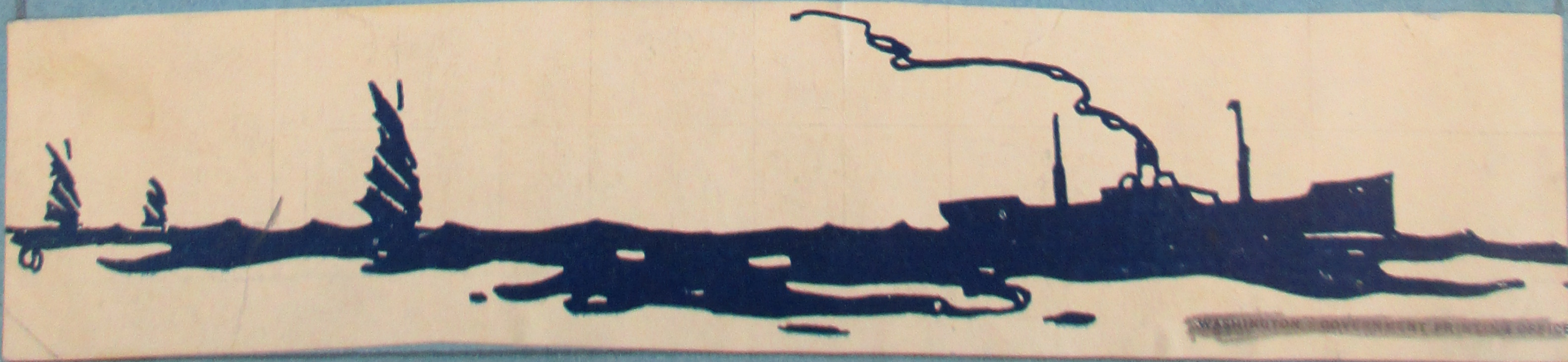
MINES & MINERALS

INDUSTRIAL ENTERPRISES

BUILDING AND CONSTRUCTION

MISCELLANEOUS TRADE NOTES

SUGGESTIONS RE AMERICAN INTERESTS



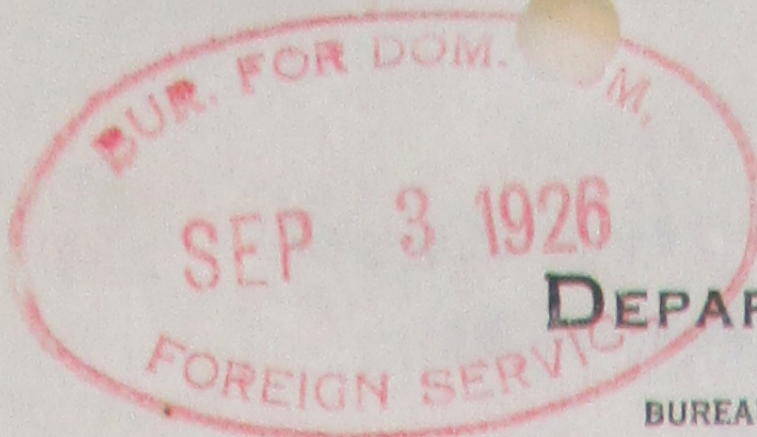
DEPARTMENT OF COMMERCE.
SERVICE
TO
AMERICAN MANUFACTURERS

(OUTLINE CHART)

CHINA MARKETS
PUBLICATIONS BY
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

OR
SALIENT FACTS ABOUT CHINA





UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

OFFICE OF COMMERCIAL ATTACHÉ
PEKING, CHINA

August 2, 1926

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE

INDEXED

FILE No.

1-8.2

Subject: Information on China Distributed by the
American Chamber of Commerce of Tientsin.

CARDED

Director,
Bureau of Foreign and Domestic Commerce,
Washington, D. C.

RECEIVED IN
FILES SECTION

OCT 22 1926

Sir:

The American Chamber of Commerce in Tientsin has been re-writing some bulletins which I understand were originally written and circulated confidentially by the Tientsin British Chamber of Commerce, dealing with subjects now regarded as most important in connection with the Chinese situation.

Unfortunately the American Chamber of Commerce did not get our name on the Mailing List at the time the first pamphlets were put out. Issues 1, 2, 3 and 4, are now exhausted. Bulletins Nos. 6, 9 and 10 were not printed.

- 1/ Enclosed is a set of Bulletins 5, 7, 8 and 11, for the Bureau's files and information. There is also attached a copy of the letter from the President of the American Chamber of Commerce in Tientsin transmitting the Bulletins to us.
- 2/

Very truly yours

A. H. Evans
Assistant Commercial Attache.

Enclosures 44265

Distributions:

1 copy to Bureau
1 " " Shanghai
1 " " File.

AHE/H

APC

7-11-12
CABLE ADDRESS
"AMCOMAT, PEKING,
CHINA"

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE
INDEXED
FILE No. 128.3

OFFICE OF COMMERCIAL ATTACHE
Robert Dollar Building,
Shanghai

SEP 3 1926

August 11, 1926.

Peking

Subject: China Monthly Trade Resume'.

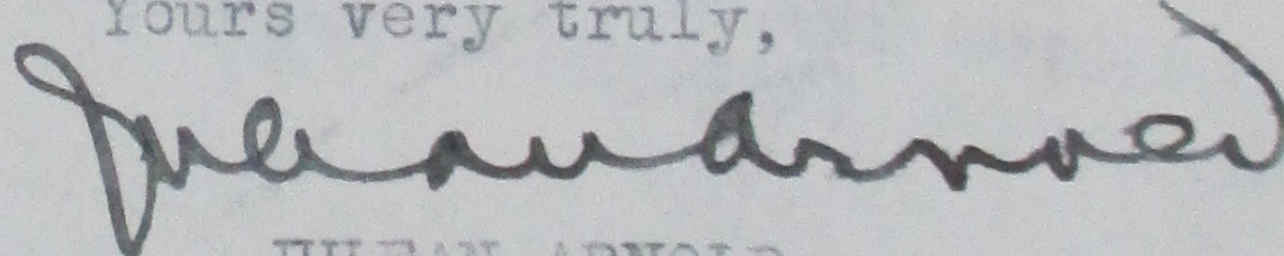
Director,
Bureau of Foreign and Domestic Commerce,
Washington.

Sir:

I note from our records that you are receiving regularly, twenty copies of our China Monthly Trade Resume' which is compiled in mimeograph form.

Naturally we do not wish to send out any more of these reports than are actually demanded. Kindly let me know whether or not you wish us to continue sending you this number.

Yours very truly,



JULEAN ARNOLD
Commercial Attache'

JA:EV.

EDITORIAL DIVISION

September 13, 1926.

Milwaukee, Wis.

September 16th 1926.

11

Mr. Julian Arnold,
Depart Commercial Attache,
3 Canton Road,
Shanghai, China.

Gentlemen:

Dear Mr. Arnold:

Your letter suggesting a special cover for the monthly mimeographed report issued by your office has been referred to the Editorial Division.

The Bureau fully agrees with you that a cover, as suggested, would greatly improve the appearance of the mimeographed service. Such a suggestion has been considered in connection with the numerous weekly mimeographed services of the commodity divisions of the Bureau, but it has been found that our printing funds will not permit the expenditure for the printing of covers as it would involve a considerable yearly sum for all the divisions concerned. Instead of using a cover for your monthly surveys would not an attractive heading on the outside page something along the lines used by the Foodstuffs, Automotive, and Shoe and Leather Manufactures divisions' weekly improve the appearance of your monthly surveys? An electrotpe heading could be made and a supply printed by the Government Printing Office. While the heading would not be quite as attractive as the special cover suggested by you it would materially add to the attractiveness of the monthly service.

The Bureau is anxious to cooperate with you in making our printed and mimeographed service attractive and effective as it forms an important part of the Bureau's activities.

Very truly yours,

Griffith Evans,
Chief, Editorial Division.

Forwarded:

Louis Domeratzky,
Questionnaire Committee.

Inclosure 67026

SEP 18 1926

7/19

BUREAU OF FOREIGN AND
COMMERCE
MISCELLANEOUS FILE

128.2

Peking

*Pittsburgh Plate Glass Company*FLOYD E. FRANCIS
DIVISIONAL PURCHASING AGENT**PAINT & VARNISH DIVISION**

Milwaukee, Wis.

September 16th 1926,

Department of Commerce,

Washington, D. C.

Gentlemen:

Please advise us whether or not you can
furnish us with the Monthly Trade of Economics report,
Compiled by the U. S. Department of Commerce in Peking, China.

Yours truly,

Floyd E. Francis
Divisional Purchasing Agent.

yes

B.F.D.C.
REC'D

OC 22 1926

UNITED STATES

DEPARTMENT OF COMMERCE

BUREAU OF FOREIGN AND DOMESTIC COMMERCE

CABLE ADDRESS
"AMCOMAT, PEKING,
CHINA"

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE

INDEXED

FILE No. 1283

OFFICE OF COMMERCIAL ATTACHE

Robert Dollar Bldg.,
Shanghai, China.

September 24, 1926

Director,
Bureau of Foreign & Domestic Commerce,
Washington.

Sir:

Monthly Trade & Economic Report

I should like to have an expression of opinion from the Bureau as to the monthly trade and economic reports as compiled by our Shanghai office for the months of July, August and September by way of helpful criticism in our efforts to improve these reports. We have been spending considerable thought and labor on these reports with the idea of making them of more value to our business interests who are active in efforts to extend their trade in this country.

I have recently had sent out to all those on our mailing list for these reports a letter requesting a statement as to whether or not they wished to be continued on the mailing list and also sent letters to a number of American concerns that were not receiving them, but should by the very nature of the material which they carry be interesting. We have received replies from practically all of those whom we addressed asking for the favor of being continued on the mailing list and in the great majority of cases expressing words of appreciation and commendation for the character of the material which the reports embodied.

The Bureau will note that the September report carries two-thirds material taken from other than consular sources. This proportion is maintained in the other two reports mentioned. Thus, we cannot be accused of using mostly consular material in the compilation of these reports.

Very truly yours,

Julian Arnold

JULEAN ARNOLD
Commercial Attache

A:G

74 310-12
CABLE: AMCOMAT, SHANGHAI
For Service have
asked on file

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE
COMMERCIAL ATTACHÉ SERVICE

TRADE COMMISSIONER
3 CANTON ROAD
SHANGHAI, CHINA

SHANGHAI
October 22, 1926

Director,
Bureau of Foreign & Domestic Commerce,
Washington.

Attention of Division Foodstuffs
Subject: China Monthly Trade & Economic Report

Sir:

We are attaching hereto a copy of our Monthly Trade
and Economic Report dated October 1926 and beg to call the
attention of your division to articles appearing on the pages
enumerated below, which we believe will be of interest:

Pages 2, 5, 13, 14, 15, 18, 19, 20, 25, 28, 29

Very truly yours,

detached, retained in 30

G. S. HOWARD
American Trade Commissioner

✓
②

INDEXED

FILE No.

128.3

October 29, 1926. *Peking*

Mr. Julian Arnold,
American Commercial Attache,
3 Canton Road,
Shanghai, China.

19

Monthly Trade and Economic Report

Dear Arnold:

In reply to your letter of September 24, enclosing a copy of the Monthly Trade and Economic Report for that month, and asking an expression of opinion from the Bureau of recent issues, I am very glad to say that the Bureau has nothing to suggest by way of improvement upon recent issues, especially that of September. They seem to be unusually comprehensive and well planned. They certainly give American interests a complete picture of current economic conditions in China, and are of great use to the Bureau in supplying its contacts with information relative to specific commodities and districts.

I notice in the marked copy of the September issue, however, a good deal of information on pages 9, 10 and 11 attributed to our organization at Shanghai, whereas we have no representatives in the districts covered by the several trade reports. No doubt this information is compiled by the Shanghai Office from the trade reports of other institutions in China, or from the newspapers. This is of course entirely appropriate, but inasmuch as there are consular officials at Harbin, Dairen, Chefoo, and Kiacchow, I think it would be advisable to use as much of the trade information supplied by consular officers from these places as possible. Thus we might slightly overcome a consular tendency to criticize us for either not giving them credit for the material they submit or for using other material in place of theirs. I do not understand that the consuls object to our using their material in the compilation of these reports; but rather that they are inclined to insist upon credit being given them for what they think they have supplied and to suspect us of overlooking their reports when we can obtain the material elsewhere in order to claim more credits for ourselves.

This whole question of consular feeling is such that the Bureau is most anxious to avoid giving occasion for it wherever possible. It seems to me that the consular body in China can have little criticism to offer on the Monthly Trade and Economic Report as it is now being compiled by the officers of the Bureau in China under your direction.

Very truly yours,

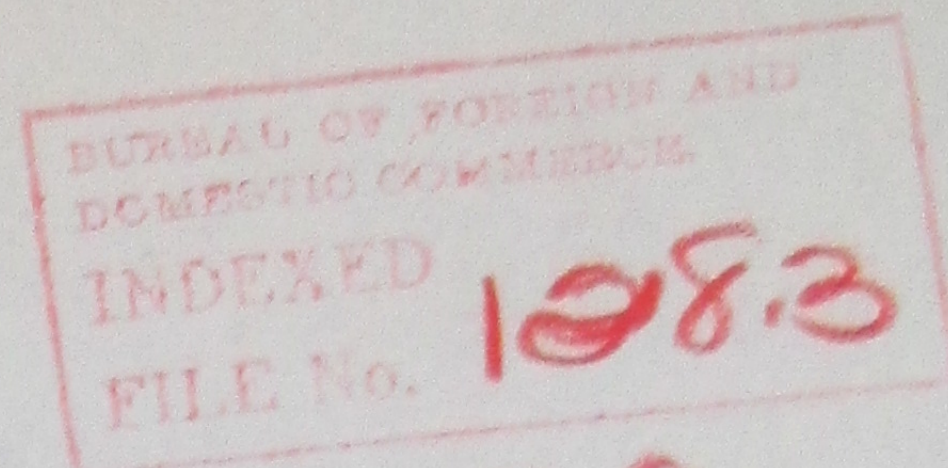
Louis Dameratzky,
Chief, Division of Regional Information.

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UNITED STATES
DEPARTMENT OF COMMERCE

BUREAU OF FOREIGN AND DOMESTIC COMMERCE

OFFICE OF COMMERCIAL ATTACHÉ

Robert Dollar Bldg.,
Shanghai, China.

November 2, 1926

*Peking*RECEIVED IN
FILES SECTION

MAR 12 1927

Director,
Bureau of Foreign & Domestic Commerce,
Washington.Special Cover for our China Monthly Trade Report

Sir:

1/

Referring to Griffith Evans communication of September 13th, reference 11, on the above subject, I am now submitting a design for the cover leaf for our monthly mimeographed trade resumes. I am indebted to Miss Smith of this office for this suggested cover design. I imagine it can be electro-typed without any difficulty. The map in the upper left-hand corner should be simplified so as to show only the following ports and cities: Tokyo, Yokohama, Kobe, Harbin, Dairen, Peking, Tientsin, Tsingtao, Shanghai, Hankow, Hongkong, Canton, and Manila. In addition to these, lettering should appear for the following: Pacific Ocean, Japan, Formosa, China, Philippine Islands, and Korea. Dotted lines with figures should indicate the sailing distances between the ports of Kobe and Shanghai, Shanghai and Hongkong, and Hongkong and Manila. If mimeograph paper is used then we can use the inside of the cover for our regular report material, but if a glazed paper is used it is suggested that the Bureau multigraph on the inside of the cover pertinent material regarding the Bureau's publications on our trade with China. We are issuing 500 of these monthly mimeographed reports each month.

I trust the Bureau has noticed the very material improvement in the character of these reports for the reason that we have taken special pains in the last three months to make them of more use to our business interests. Millard Arnold has been delegated to give pretty much his entire time to the preparing of these reports so that it is under the direction of one person handling all the details of compilation which makes possible, of course, a much more useful report than was done otherwise.

Very truly yours,

JULIAN ARNOLD
Commercial Attache

Encl.

JA:G

NOV 6 1926

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE

INDEXED

FILE No.

128.3

NEW YORK OFFICE

734 CUSTOMHOUSE

NEW YORK NOV. 5, 1926.

Peking
In reply refer to NY 12.

Bureau of Foreign & Domestic Commerce,
Department of Commerce,
Washington, D. C.

On behalf of the United States Steel Products Company, 30 Church Street, this city, whose name appears on the "Exporters' Index", it will be appreciated if the Bureau will furnish us with three copies of mimeographed circular entitled, "China, Monthly Trade and Economic Report - September 15, 1926."

A. J. Barnaud
A. J. Barnaud,
District Manager.

EMS. DS

NOV 10 1926

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

NEW YORK OFFICE
734 CUSTOMHOUSE

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE
INDEXED
FILE No. 128.3

NEW YORK November 9, 1926.

Peking
In reply refer NY-2
Reference No. 7 and 23.

Bureau of Foreign and Domestic Commerce,
Department of Commerce,
Washington, D. C.

Under date of August 6 we received from Commercial Attache Julean Arnold, Shanghai, China, a letter of which the attached is a copy.

We immediately circularized the list of firms, banks and other institutions which were receiving the China Monthly Trade Reports requesting them to advise us whether they desired to continue receiving it and what suggestions they had to offer for its improvement. We are now transmitting for the attention of Mr. Arnold the original letters received in response to our inquiry.

A. J. Barnaud
For A. J. Barnaud,
District Manager.

EGP:KSG
INC. 37618

UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE
INDEXED
FILE No. 128.3

NEW YORK OFFICE
734 CUSTOMHOUSE

NEW YORK December 15, 1926. *Peking*

In reply refer to NY-2

Reference No. 23

Bureau of Foreign and Domestic Commerce,
Department of Commerce,
Washington, D. C.

Commerce,	DEC 16 1926	23	12		
REC'D					

The Far Eastern Section of the Division of Regional Information may be interested in the following comment by Charles M. Muchnic, Vice President of the American Locomotive Sales Corporation, 30 Church Street, New York, regarding the "Monthly Trade and Economic Report on China", which was recently sent to him:

"Considering the continual civil warfare that has been going on in China for the last few years it is surprising that any business at all is being transacted in that country. This report could have been made much more interesting if something could be said as to the prospects of China liquidating its enormous indebtedness to American merchants and manufacturers."

A. J. Barnaud
A. J. Barnaud.
District Manager.

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UNITED STATES
DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

BUREAU OF FOREIGN AND
DOMESTIC COMMERCE

INDEXED

FILE No.

128.3

Peking

NEW YORK OFFICE
734 CUSTOMHOUSE

NEW YORK December 27, 1926.

In reply refer to NY-2
Reference 23

Bureau of Foreign & Domestic Commerce,
Washington,
D.C.

As we have informed the Bureau in previous correspondence, direct distribution is being undertaken from this office every month of "China Trade" and the "Monthly Trade and Economic Report on Japan". The former is going to a list of one-hundred-and-eight firms which are actively interested in this information while the latter goes to fifty-four firms in this district. Today, we received thirty-four copies of "China Trade" for November.

We would appreciate it if the Division of Regional Information would take careful note of the fact that this office should receive at least one-hundred-and-fifteen copies of "China Trade" and sixty-five copies of the "Monthly Trade and Economic Report on Japan".

Please also forward us as soon as possible, sixty-one copies of "China Trade", ^{for November} which represents the difference between the number which we received and the number which will be required here.

J. F. Lichelberger
for A. J. Barnaud,
District Manager.

EGE: CJW

C. K. M.
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INDEXED

FILE No.

128.3

December 28, 1926.

Peking

To: New York District Office -
Attention Mr. Michelberger.

From: Division of Regional Information.

Subject: Additional Copies of "China Trade and Monthly Trade
and Economic Report on Japan."

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Cross to
128.3
Tokyo

CARDED

Referring to your communication by telephone and your letter of December 27, I am sorry to inform you that the Bureau has no extra copies of "China Trade" for the month of November which it could send to the New York District Office, and the same is true with reference to Japan (September latest month received).

I am, however, sending a cable today to our organization at Shanghai requesting that hereafter they send 115 copies of "China Trade" for the use of the New York District Office, and am also sending a cable to Tokyo requesting 65 copies be sent monthly of its publication for your use.

In view of the fact that we have no copies on hand which could be furnished you, I do not see that we can do anything further.

C. K. Moser,
Chief, Far Eastern Section,
Division of Regional Information.

Forwarded:

Harold Dotterer,
Chief, Division of District Offices.

CHM-YT