

U.S. DEPARTMENT OF COMMERCE
BUREAU OF FOREIGN AND DOMESTIC COMMERCE

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HARRIS & FINESTONE

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Handwritten: THE RUBBER COMPANY

BUREAU OF FOREIGN AND DOMESTIC COMMERCE
WASHINGTON

FILE NO. 351
China

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11-7960

Auto-305
9/15/23.

SPECIAL CIRCULAR NO. 305 - AUTOMOTIVE DIVISION
(CONFIDENTIAL)

BRITISH CARS SOLD IN HONGKONG AT FACTORY LIST PRICE
Consul General Wm. H. Gale, Hongkong, China, 6/23/23.

A local firm, agent and distributor for the Austin Motor Car (British) reports that by special arrangement with the manufacturer (The Austin Motor Car Co., Ltd.) they are able to supply the twelve and twenty horsepower cars delivered in Hongkong all charges paid, at English factory list prices which are as follows:

Chassis	£380	Chassis	£550
Standard 2-4 seater touring	450	Touring car	695
" 4 " "	450	7 seater touring	755
Special 2-4 " "	480	Westminster Coupe	850
" 4 " "	490	Ranelagh 4 door Coupe	875
Harley Coupe	600	Marlborough Landulet	875
Berkeley Landulet	600	Mayfair Landulet and Limousine	975
		Brookland Sport Chassis	625
		" " Model	825

Immediate delivery is promised on 20 HP models and prompt shipments on all other models.

There is an organized movement in England among car manufacturers to extend their sales in British Colonies.

Handwritten signature: M. H. Hoepli

M. H. Hoepli,
Acting Chief, Automotive Division.