

THE LEES BUTTON CO., INC.

MANUFACTURERS AND DEALERS IN

BUTTONS

FOR MANUFACTURERS OF

UNDERWEAR, TROUSERS, WOMEN AND CHILDREN'S DRESSES, SHIRTS, UMBRELLAS, ETC.

FILE NO.

CHIEF CLERK

1924 MAR 1 AM 9 37

LEOMINSTER, MASS., Feb. 29, 1924.

Department of Commerce,  
Washington, D. C.

B. F. D. C.	MAR 1 1924	3	12		
REC'D.					

Gentlemen:-

We are very anxious to get some reliable information which we do not know where to obtain ourselves, unless you could assist us through your department and, if this is possible, it would be very much appreciated by us.

We are interested in the manufacturing possibilities of combs from a material which is known as Galalith or Erinoid. We understand that these are manufactured very extensively in England, but this line has not been developed in the United States, and the celluloid combs seem to hold the entire trade in this country.

We are very anxious to get at the earliest possible date, extensive information regarding combs made from this material in England. We want to know how these are regarded by the trade in comparison with celluloid, whether they are entirely satisfactory in all respects, especially regarding warping, breaking, and appearance; how the manufacturer's price compares with that of the same weight celluloid combs in England, and some idea as to how extensively these are used compared with the celluloid article. We are particularly interested in such styles of plain dressing combs, as are used in large quantities--not the very high priced fancy types.

It is essential for us to have as complete information as possible regarding the relative prices and merits of combs made from the two materials before we can go ahead with the idea of manufacturing them in this country. If you could obtain this information for us, we would be extremely grateful for it, and trust that it may be possible for you to do so.

Yours very truly,

THE LEES BUTTON COMPANY, INC.

*M. B. Lees*  
Secretary.

MBL/WIJ

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March 5, 1924.

Mr. Walter S. Tower, Commercial Attache,  
Bush House, Aldwych,  
London, W. C. 2, England.

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Dear Mr. Tower:

**CARDED**

The Lees Button Company, Inc., Leominster, Massachusetts, are contemplating the manufacture of plain dressing combs from galalith, sometimes known as Erinoid.

They were informed that combs of this material are being manufactured and sold to a considerable extent in England and would like to know something of the comparative popularity of galalith combs as compared with those made of celluloid, and also would like to know how the manufacturers' price compares with that of the same weight celluloid combs.

We do not want you to go to the trouble of preparing an extensive report but it will be appreciated by our Specialties Division if you will send us such information as may be readily available. We are also sending you a copy of our report on the comparative popularity of galalith as compared with celluloid to the Bureau of Standards, asking that you be supplied with the results of any tests which you may wish to make.

Very truly yours,

We are taking the matter up with our London Office requesting information with regard to the prices at which combs made of this material are being sold as compared with the prices of celluloid combs and any information which may be available. Douglas P. Miller, is the Acting Chief, Western European Division. Our London Office will be called to you immediately upon receipt.

We are informed that galalith is being produced in this country by the National Chemical Products Company, 700 W. 32nd Street, Chicago, and it is possible that they might be able to supply you with some information.

If we can be of any further service we will be glad to have you write us.

Very truly yours,

E. J. Broyles,  
Acting Chief, Specialties Division.

INDEX TO 1831

March 10, 1924.

Bureau of Standards.  
The Lees Button Company, Inc.,  
Leominster, Massachusetts.

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Attention of Mr. H. E. Jones, Sec'y.

Gentlemen:

In further reference to your letter of February 29, I am enclosing copy of a report just received from our London office, covering "Galalith" combs.

The enclosed catalogues of Erinoid Ltd., Lightyill Mills, Stroud Gloucestershire, England, form an integral part of our files and it will be appreciated if you will return them to us through our Boston Office, 1301 Customhouse, when you have finished with them.

Very truly yours,

The Lees Button Company, Inc., Leominster, Massachusetts, desires information regarding the wearing, warping and breaking qualities of galalith as compared with celluloid.

Enclosure 4333

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SCOVILL MANUFACTURING COMPANY  
WATERBURY, CONNECTICUT

CABLE ADDRESS: SCOVILL, NEW YORK  
OFFICE: BOSTON  
A. E. C. WITH BRITISH LEGATION  
GENERAL MANAGERS

EXPORT DEPT.

NEW YORK July 3, 1924.

JUL 15 1924

The Lees Button Company, Inc.,  
Leominster, Massachusetts.

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Attention of Mr. M.B. Lees, Sec'y.

Gentlemen:

In further reference to your letter of February 29, I am inclosing copy of a report just received from our London office, covering "Galalith" combs.

The inclosed catalogues of Erinoid Ltd., Lightpill Mills, Stroud Gloucestershire, England, form an integral part of our files and it will be appreciated if you will return them to us through our Boston Office, 1801 Customhouse, when you have finished with them.

Very truly yours,

Warren L. Hoagland,  
Chief, Specialties Division.

Inclosure 4333

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SCOVILL MANUFACTURING COMPANY, 1801 BROADWAY, NEW YORK, U.S.A.