Register of the Julean Herbert Arnold Papers, 1905-1946

Finding aid prepared by Charles G. Palm; machine-readable finding aid created by James Lake
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Title: Julean Herbert Arnold Papers
Date (inclusive): 1905-1946
Collection Number: 73013
Contributing Institution: Hoover Institution Archives
Language of Material: English
Physical Description: 14 manuscript boxes, 3 envelopes (6.2 linear feet)
Abstract: Diary, correspondence, speeches and writings, reports, dispatches, instructions, and memoranda, relating to the American consular service in China, economic and political developments in China, and American commercial and foreign policy in East Asia.
Creator: Arnold, Julean Herbert, 1875-1946
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Preferred Citation
[Identification of item], Julean Herbert Arnold papers, [Box no.], Hoover Institution Archives.
Acquisition Information
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1876, July
19    Born, Sacramento, California
1902    B.S., California College of Commerce
1904-1914    U.S. Consular Service in China
1914-1917    U.S. Commercial Attache in China and Japan
1917-1940    U.S. Commercial Attache in China
1915    Founder, American Chamber of Commerce, Shanghai
1915    Delegate, Pan-Pacific Commercial Conference, Honolulu
1916    Founder, China Club of Seattle
1918, 1922, 1926-1927    Chairman, American Delegation to China Tariff Revision Commission, Shanghai
1926    Author, China, A Commercial and Industrial Handbook
1928    Author, Some Bigger Issues in China's Problems
1932    Author, China Through the American Window
Subjects and Indexing Terms
United States. Dept. of State.
China--Economic conditions.
China--Foreign relations--United States.
China--Politics and government--20th century.
China.
East Asia.
United States--Commerce.
United States--Foreign relations--China.
United States--Foreign relations.
Box 1  
**CORRESPONDENCE, 1916-1946**  
General note  
Correspondence, arranged chronologically within the folder labelled "general" and alphabetically by last name of correspondent for the remaining folders.

Box 1-3  
**SPEECHES AND WRITINGS, 1909-1946**  
General note  
Drafts and printed copies of speeches and writings, arranged alphabetically by title.

Box 4-11  
**OFFICE FILE, 1905-1940**  
General note  
*Reports, despatches, instructions, correspondence, memoranda, lists, scrapbook, and printed matter, arranged by subseries. The offices and positions held by Julean Arnold, including American Assessor for the International Mixed Court, U.S. Consul in China, and U.S. Commercial Attache in China, constitute the subseries.*

Box 11-13  
**SUBJECT FILE, 1941-1946**  
Scope and Contents note  
Correspondence, *reports, newsletters, lists, clippings,* and printed matter, arranged alphabetically by subject.

Box 14  
**MISCELLANY**  
General note  
*Clippings, mailing lists and calling cards, maps,* memorabilia, and miscellaneous printed matter, arranged as listed.

Envelope A-C  
**PHOTOGRAPHS**  
Scope and Contents note  
96 prints / 3 envelopes

DIARY, 1926-1927, 1932-1937

Box 1  
**Diary, 1926-1927, 1932-1937**  
**CORRESPONDENCE, 1916-1946**

Box 1  
General  
Bloom, Sol  
Dennis, William H.  
Hart, Walter M.  
Hornbeck, Stanley K.  
Johnson, Luther A.  
Johnson, Nelson T.  
Kung, H. H.  
McCoy, Frank R.  
MacMurray, J. V. A.  
Millard, Thomas F.  
Patterson, Richard C.  
Peck, Willys R.  
Pierson, Warren L.  
Pott, F. L. Hawke  
Sproul, Robert G.
Sun Yat Sen
Swan, J. E.

SPEECHES AND WRITINGS, 1909-1946

Box 1
Address before the Credit Managers Association of Northern and Central California, 1945
"America and a Japanese China," 1941
"America in China," 1937
"America Must Become Pacific Minded."
"American Interests in China."
"American Prestige and Influence in China."
"American Schools in China."
"American Trade in China," 1915
"American Trade Prospects with China," 1934
"American Trade Relations with China."
"America's Concern Over What Happens in China."
"America's Policy Toward China," 1946
"America's Stake in China," 1938
"Agriculture in the Economic Life of the New China," 1923
"Asia Houses for Pacific Coast Ports," 1936
"Asiatic Conditions," 1941
"Behind Those Chinese Lines," 1941
"California's Altar of Heaven Debating Trophy,"
"Can China Meet the Challenge?"
"Can the Small Business Man Survive?" 1937
"Changing China."
"Chicago's Post-War Stake in China," 1941
"China-- " 1923.
"China: A Challenge," 1945
"China-American Trade Notes."
"China: America's Brightest Hope."
"China: America's Brightest Post-war Outlook," 1944
"China: Can Do," 1944
"China: Challenge to America."
"China in America," 1926
"China is Calling," 1944
"China: Our New World of Opportunity."

Box 2
"China Supersensitive Nationalism."
"China Trade Facts," 1925
"China's Billion Dollar Exports to America."
"China's Fate and America's Future," 1939
"China's Geographic Foundations," 1934
"China's Industrialization."
"China's Prewar Trade," 1944
"China's Railways--Present and in the Post-war Future," 1943
"Chinese and American Inter-marriages."
"Chinese and the American Business Man."
"Chinese Compradore."
"Chinese Sports and Sportmanship."
Digest of Julean Arnold's Statement before the Foreign Affairs Committee, May 4, 1939
"Do Our China Missionaries Merit Your Support?" 1941
"Educating Chinese in America."
"Education in the Philippine Islands."
"Effect of Sino-Japanese Crisis Upon the Future of America."
"Foreign Trade Week for China," 1937
"Future of America in China."
"Guild Terrorism."
"How American Merchants and Manufacturers May Enter China," 1916.
"How Can Our Movie Films Help Our Trade with China?"
"If I Were a Chinese," 1946
"Industry Invasion," 1923
"Inland Banking Facilities,"
"Invasion of China Menaces America."
"Is America an Ally of Japan?" 1938
"Is Japan Blasting America Out of the Pacific?"
"Is Japan Blitzkrieging America Out of the Pacific?" 1940
"Jade," 1936
"Japanese Attitude toward American Interests in China."
"Japanese Bull in a China Shop."
"Japanese Goodwill Mission to America," 1939
"Japan's Policies and American Interest," 1938
"Japanese Victory and U.S. Labor."
"Know China!"
"Learn to Know China First."
Lecture given at Ford Ord, October 25, 1944
"Making the Shanghai American Chamber of Commerce More Effective."
"Message to the People of China," 1942
"Millions for Educating the East to Know the West but Not One Cent to Train the West to Know the East," 1924
"Missionary's Opportunity," 1941
"Museum Method of Introducing American Goods into China," 1916
"New Scenic China," 1937
"Notes for 'Home and Abroad' from Shanghai Office," 1936
"Opportunities in Post-war China."
"Our Far Eastern Problem."
"Our Missionaries--Assets or Liabilities?" 1941
"Our Neighbors Across the Pacific."
"Our Opportunity Lies Westward."
"Our Stake in the Future of China," 1943
"Our Trade with China."
Outline of Talk at Hammond Hospital, Modesto, California, November 2, 1944
"Pacific--Ocean of Destiny."
"Peoples of Formosa," 1909
"Post-war China--Our Best Bet."
"Post-war Merchant Marine, Benefits Counted."
"Proposed 'China House,' 'Asia House,' or 'House of the Orient' for Pacific Coast Ports," 1934
Review of Albert Herrmann's Atlas of China
"Salient Facts in China's Trade."
"Shanghai Under Fire."
"Should the U.S. Get Out of China?" 1938
"Silent Ambassadors," 1932
"Some Bigger Issues in China's Problems," 1929
"Student Interpreters and Language Attaches."
"Suggestions for Revitalizing the Department of Commerce."
"They Thought China Had Nothing to Teach Them."
"Tragedy of Ignorance."
"Training Americans to Know Asia."
"Tung Oil Industry Developments in United States," 1933
"Twenty-eight Suggestions for Improving American-Chinese Trade Relations," 1930
"Unique Institution with a Unique Opportunity," 1929
"U.S. and China in the Post-war World."
"Walking to My Office in Shanghai."
"Western Characteristics Needed in China, 1910"
"Western Educated Student's Opportunity in the Commercial Life of the New China."
"What Can China Mean to America?" 1943
"What China Yields in Peace and War."
"What Does China's Modernization Mean to Us?" 1942
"What Shall We Do about It?"
"What Will a Japanese Victory Mean to American Cotton?"
"What Would a Japanese Victory in China Mean to America?", 1939
"Whither Do We Go?" 1938
"Why an American Mercantile Marine?"
"Why Worry About China?" 1941
"Yankee Clipper Returns."

Notes.
Invitations and appreciations for speaking engagements.

OFFICE FILE, 1905-1940

Box 4
American Assessor, International Mixed Court
  Report on Interference of the Shanghai Municipal Council in Matters Pertaining to
  the International Mixed Court, 1905-1906
U.S. Consul in China (Amoy)
  Reports on Tours Across West China, 1910
U.S. Commercial Attache in China
  List of Reporting Section staff
  Despatches and weekly reports to the Bureau of Foreign and Domestic Commerce,
  Department of Commerce
    1915-1919
    1918-1920
    1920-1925
    1926-1927
    1926-1927
    1928-1930
    1928-1931
    1932-1934
    1932-1937
Box 5
    1937
    1938
    1939-1940
Box 6
    Special correspondence and despatches, 1926-1929
Box 7
Box 8
China Monthly Trade Report (Peking - Shanghai), 1929
  Scrapbook, 1936-1937
Box 9
Information and correspondence file on China
  Agriculture
  American firms in China
  American shipping in China
  Chinese Chamber of Commerce
  Commerce and trade
  Communications
  Economy, general
  Education
  German involvement in China
  Industrial cooperatives
  Industrialization
Box 10
Japan's Involvement in China, 1914-1940
  Labor conditions
  Newspapers
  Political conditions
  Status of Commercial Attache and relationship with State Department
  Trade promotion by U.S.
| Box 11 | Transportation  
|        | U.S. foreign policy in China  
|        | Vital statistics  
|        | Retirement of Julean Arnold, 1940  
| SUBJECT FILE, 1941-1946 |

| Box 11 | American Chambers of Commerce in China  
|        | California College in China Foundation, 1945-1946  
|        | China  
|        | General  

| Box 12 | General  
|        | Art and literature  
|        | Bibliographies  
|        | China-America Council of Commerce and Industry, 1944-1946  
|        | China Club of Seattle, 1945-1946  
|        | China Commerce Club of California  
|        | China Information Committee  
|        | China Institute in America, 1941-1946  
|        | China Society of America, 1944-1946  

| Box 13 | Chinese Exclusion Act, Repeal of, 1942-1944  
|        | Chinese in the U.S.  
|        | Chinese National Anthem  
|        | Japan, general  

|          | Soybean protein  
|          | United China Relief, 1944-1946  
|          | United National Relief and Rehabilitation Administration, 1944-1946  

| MISCELLANY |

| Box 14 | Clippings about Julean Arnold  
|        | Mailing lists and calling cards  
|        | Maps  
|        | Memorabilia  
|        | Printed matter

| PHOTOGRAPHS |

| Envelope A | 25 photos of maps of China, of a U.S. trade display in Shanghai, and of Julean Arnold and family  
| Envelope B | 40 photos of scenes of daily life in China, including photos and drawings of typical Chinese tools  
| Envelope C | 1 photo and 30 ink drawings of Chinese trade products |