

June 25, 1945

Mr. Hsiang-Hui Pei, Vice Director
International Trade Service of the
International Economic Association of
China
44 Tsang Pei Road
Chungking, China

Dear Mr. Pei:

Your letter of May 14th was received a few days ago. By another mail we received a letter from Mr. Schnellbacher, Chief, Commercial Intelligence Unit, Department of Commerce, Washington, D. C.

In order to avoid duplication we are sending the material requested by both you and Mr. Schnellbacher to Mr. Schnellbacher for transmittal. In this connection we are sending him a series of our economic studies of the past five years. In addition, we are enclosing a copy of the NAM Constitution and a booklet entitled "What Is the NAM?".

I regret exceedingly that we do not have any catalogs prepared by American manufacturers. It would be rather difficult for us to secure these since the NAM is composed of over 13,000 manufacturers.

Sincerely yours,

Noel Sargent
Secretary

NS:vhf

P. S. - Attached is a list of the booklets which are being sent to you under separate cover.

N.A.M. BOOKLETS

American Women at War
Cult of Competency
Employment Regularization
Fallacies about Our Private Enterprise System
Little-Known Facts about America at Work
Our Material Progress
Our Social Progress
Patents and Invention
Government's Place in Postwar Labor-Management Relations
Production for Victory -- 1943
Reconversion and Re-employment Problems of American Corporations
Rehabilitation and Training for Postwar Employment
Final Reports of the International Business Conference
What's Behind the Hue and Cry About Profits?
Collective Bargaining, A Management Guide
What is the NAM?
Food, Work and War
Good Industrial Relations
Health on the Production Front
Labor Relations Today and Tomorrow
Manpower In War and Peace
Supervisory Management
Women in Postwar Industry
Patents and the Glass Industry Case
Victory for Freedom
American Triangle of Plenty, The
Speak up Management -- Tell the "Folks"!

N.A.M. Booklets (con't.)

Jobs -- Freedom -- Opportunity

Postwar Conditions and Trends

Second Report of the Postwar Committee of the National Association of Manufacturers

Testimony to the Future

How to Prevent Misinterpretation of Your Profits

Rehabilitation and Training for Postwar Employment

The Outlook for Construction Employment in the Postwar Transition Period

The Effect of the War on Income, Wages and Living Costs

NAM PUBLICATIONS

N. A. M. News - Extra Editions

Industry's Mouthpiece (The Annual Report).

N. A. M. News - Supplement on International Business Conference

N. A. M. News - Supplements on Postwar Preparation (12 numbers)

NAM Research Dept. Studies (Mimeograph Form)

A study of Industrial Financing

Balance of Int'l Payments

Cartels

Cartel Statement as approved by NAM Board of Directors

Corporate Profits in War & Peace

Food and the War

Foreign Trade Prospects

Foreign Trade of Twenty European Countries

Industrial Shifts in the U. S.

Manpower In War & Peace

Maps of Trade

Postwar Program on Prevention of Int'l Double Taxation

Principles Governing Foreign Investments

Summary of Current Plans for Ind. Postwar Germany

War Financing and Inflationary Tendencies

July 14, 1945

Mr. Raymond H. Geist,
Chief, Division of Central Services,
Department of State,
Washington 25, D. C.

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Subject: Request for Copies of the Publications Concerning the Organization and Functions of the International Chamber of Commerce and of Publications Containing Reports and Information on the Objectives, Plans and Activities of the National Association of Manufacturers in the United States, in Behalf of Mr. Hsiang-hui Pei, Vice Director of the International Trade Service of the International Economic Association of China, Chungking

Reference: Despatch No. 448, Dated June 2, 1945, From the American Embassy, Chungking, China

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W.F.

My dear Mr. Geist:

There is attached, in accordance with the despatch under reference, a collection of material from the National Association of Manufacturers for transmittal to the American Embassy at Chungking. This includes a copy of the NAM Constitution, a booklet entitled "What Is NAM?" and copies of a series of economic studies issued by the Association during the past five years.

In addition, we are sending herewith a copy of a brochure issued in 1939 by the International Chamber of Commerce, outlining its functions and organization, together with copies of a bulletin on "Working Committees" and an address on "The Work of the International Chamber of Commerce" by the President of that organization. We are advised that, because of war conditions, the 1939 edition of the pamphlet describing the Chamber's functions is the latest issued.

Very truly yours,

E. E. Schnellbacher, Chief,
Commercial Intelligence Unit.

Forwarded:

Wilson C. Flake,
Liaison Officer.
Enclosure 55907

A. J. No Previous Check
Checked to.....

H. Houck