Shanghai, China, April 16, 1936.

Submitted by: A. Viola Smith, Trade Commissioner. BURHAU OF FOREIGN AND

"AUTOMOTIVE MARKET SURVEYFILE NO.

Quarter ended March 31, 1936.

Supplementing Special Report #71, dated April 14.

MOTOR TRUCKS:

With reference to advertisement for bids on various automotive equipment by the French Municipal Council at Shanghai during July, 1935, it is learned that

Two Diesel Trucks with hoist, from 7500 to 8000 kgs. net load.

Awards not yet made but offers received from the following are under consideration and decision will shortly be made:

ch\$ 23,480. "Berliet" Grand Garage Francais 20,990. "Saurer" Racine & Cie. "Willeme" 23,844. Olivier. & Cie. "Renault" 22,320. Renault Motors 23,540. "Somua" Ste. Franco-Chinoise Prices C.I.F.C. Shanghai excluding duties.

One Automobile Chassis for Fire Engine, net load 2,500 kgs.

Award made to Hartzenbusch Motors for "Diamond T" truck, price Chinese \$2,592.23 ex Godown Shanghai.

Three Small Light Trucks, long chassis, from 1800/2000 kgs. net load. Award made to Hartzenbusch Motors from whom six "Diamond T" chassis were purchased at a cost of Chinese \$2,937.23 each ex Godown at Shanghai. MOTORCYCLES:

French Municipal Council at Shanghai awarded contract to Dong Chong Cycle and Motor Company for eight motorcycles as follows:

THE REAL PROPERTY OF SELECT STREET STREET, SOUTH SELECT BUREAU OF FORFIGN AND DOMESTIC COMMERCE FILM No.1) April 24. 1936. the terminal and the second of To: Automotive-Aeronautics Trade Division. From: Shanghai Office. Subject: Automotive Market Survey, Quarter ended March 31, 1936. Reference is made to Special Report No. 71, deted April 14, 1936, entitled "Automotive Merket Survey, Quarter ended Merch 31, 1936." Subsequent to the conclusion of this report, we received on April 22, 1936, a letter from the American Consulate Ceneral at Canton, giving a summary of automotive conditions in that territory during the Warch quarter. Copy of the Canton Consulate's report is attached herete for your information. A. Tiola smith. Trade Commissioner THE RESERVE CON THE TOTAL PROPERTY AND THE TRANSPORT THE T Approved for Trensmission: Leonic Chicago Cara and The Arms with the Arms with the Same Arms and Arms Leading the terms of the leading to Julean Arnold, Commercial Attache. AVS:B Inclosure No. 40919.