

Business Opportunities

The following inquiries have been received at the American Consulate-General, Shanghai, from American business houses desiring to be placed in communication with local firms for the purposes indicated. Further particulars may be obtained from that office.

White Mineral Oils: Refiners, manufacturers and exporters of petroleum and white oils have requested to be placed in touch with importers and large dealers in the Shanghai market. Price list and samples may be seen at this office.

Plumbing and Construction Materials: Exporters of enameled iron bath tubs and lavatories, boilers and radiators, plumbing brass goods, electric lighting fixtures, gas water heaters, etc. wish to secure representation in Shanghai.

Leaf Tobacco: Dealers and Exporters of leaf tobacco wish to make connections in China.

Enameled Plumbing Ware: Manufactures of enameled plumbing ware wish to enter this market. Price list and catalog on file.

Cooperage: Manufacturers of tight barrels, tight barrel staves and heading, barrel shooks and kegs wish to develop an export business with China.

Steel Ranges and Oil Burning Equipment: Manufacturers of steel ranges and oil burning equipment desire to secure representation in Shanghai. Catalogs on file.

Refrigerators: Manufacturers of refrigerators wish to enter this market. Catalogs and price list on file.

Steel Products: Long established manufacturers of steel products wish to secure agents to develop business for their products in China and to get in touch with consumers of tool steels who would buy and negotiate sales direct with them. Catalog illustrating and explaining the various grades of steels manufactured by this firm on file at this office.

Paper Manufactures: Manufacturers of toilet paper and cash register and adding machine rolls wish to be represented in this market. Price list and samples at this office.

Electrical Tools, Motors and Appliances: Manufacturers of electrical tools and motors and appliances are interested in establishing connections direct with jobbers or dealers, or with responsible agents in China who will handle their products on a commission basis. Their products are divided into five principal lines,

Fractional H. P. Universal Motors,

Jewelers' tools and motors,

Dental equipment,

Electrical appliances,

Tool post grinders and portable drills, which are described in catalogs on file at this office.

Hair Combing: Manufacturers of curled hair wish to make connections with China exporters of hair combings.

Foodstuffs: Large users-

Soy bean table sauce,

Bead molasses, or table sauce,

Bamboo shoots,

Water chest nuts, request quotations on these products.

Brokerage Service in the United States:

Hetherman & Company,

Commodity Brokers,

50 Broad Street,

New York, N. Y. advise that they are prepared to

undertake market investigation or furnish brokerage service on any selected standard important raw, processing or finishing material; negotiate and execute spot and future purchase or sale contracts for consumers, importers and producers; arrange for clearance and transfer of contract goods booked through them at Atlantic seaboard points; arrange for sampling, weighing or inspection of cargo, etc.